

# CONCEPT

WELT Digital stands for the core topics: Politics, Economy & Debate and is one of the leading news sites in Germany with more than 14 million users and more than 2.44 million daily users.1 With online, mobile and the apps, WELT is an established and strong multimedia brand that stands for progressive, high-quality and dynamic topics on all channels.

Key figures: Desktop, MEW & App		Target group: Desktop, MEW & App	
Net-Reach <sup>1</sup>	14.28 million	Male <sup>1</sup>	56 %
Daily User <sup>2</sup>	2.44 million	20-49 years old <sup>1</sup>	51 %
Visits <sup>3</sup>	122.54 million	HHNE 4.000 € and more <sup>1</sup>	40 %
Page Impressions <sup>3</sup>	335.63 million	Education at least Abitur <sup>1</sup>	49 %

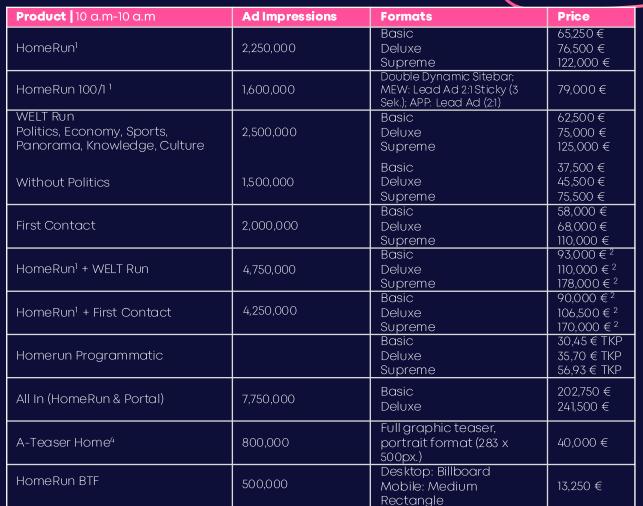
<sup>)</sup> SOUTCE: AGFX-Reach May 2025, Due to different methods and data periods, digital reach comparisons are not permitted, not even with b4p pre-waves, WELT currently only includes the

web offer, not the apps 2) Source: 64p 2024 II - structural analysis

<sup>3)</sup> IVW July 2025



## Daily fixed placements



### **Product Versions**

#### BASIC

Stationary: Wallpaper / Fireplace<sup>5</sup> / Billboard / (Dynamic) Sitebar

MEW: Sticky Lead Ad (6:1/4:1) & Medium Rectangle / Understitial / Cube Ad (MMR) / Gallery Ad (MMR)

App: Lead Ad (6:1/4:1) & Medium Rectangle / Cube Ad (MMR) / Gallery Ad (MMR)

#### DELUXE

Stationary: Billboard (100/1) / Video Wallb/ Double Dynamic Sitebar / Dynamic Fireplace5/ Bridge Ad7 / TwoFace Ad8/Cinematic Ad/Direction Ad/Catalogue Ad/Curtain Dropper612

MEW: Sticky Lead Ad (6:1/4:1/2:1 (not sticky)) & Understitial / Interscroller / Medium Rectangle / Cube Ad (MMR) / TwoFace Ad8 / Gallery Ad (MMR) / Mobile Click & Swipe / Cataloouge Ad / Welcome Ad XXL / Halfpage Ad

APP: Lead Ad (6:1 / 4:1 / 2:1) & Medium Rectangle / Cube Ad (MMR) / TwoFace Ad8 / Gallery Ad (MMR)

Stationary: Big Stage<sup>9</sup> (Automatic Pre Expanding Video Wall, max. 8 seconds)

MEW: Sticky Lead Ad (6:1 / 4:1 / 2:1) & Prestitial 10 & Medium Rectangle / (Video) Interscroller / Content Ad / Understitial / Cube Ad (MMR) / Gallery Ad (MMR) / Mobile Big Stage<sup>11</sup> / Mobile Curtain Dropper<sup>11</sup> <sup>12</sup> APP: Lead Ad (6:1 / 4:1 / 2:1) & Prestitial<sup>©</sup> & Medium Rectangle / Cube Ad (MMR) / Gallery Ad (MMR)

stationary and mobile form ats are relevant to the guarantee and billing. If one of these advertising media is not delivered, the selected main advertising media will be delivered as ROS placements on the booked day in ros prices including combined discount.

ON Digital not available in the app
e availability of the A-Reaser slot must be agreed in advance with the WELT Brand Team.

bove the navigation
you bill board (freqlaceor a EDS can remain as a fall back. In thet ablet browser, only the fallback advertising material, eg. the bill board, is delivered atton of fireplace (display above the navigation) and Billboard (display below the navigation)
and is required for tablet I no video | Mobile, the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the App. variety and the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the advertising material is displayed in the interscroller | In App. the adver

and the Associate of the Association of the Associa



### Daily Fixed Placements

<b>Product</b>   10 AM - 10 AM	Ad Impressions	Formats	Price
Content Presenting	Depending on channnel <sup>3</sup>	Basic Deluxe Supreme	35,00 € TKP 40,00 € TKP 65,00 € TKP
Decision-Maker Homepage Bundle <sup>1</sup>	2,450.000	Basic Deluxe Supreme	66,000 € 77,000 € 124,000 €
Decision-Maker Home Bundle Advanced <sup>1</sup>	4,450,000	Basic Deluxe Supreme	93,000 € 109,000 € 176,000 €
Decision-Maker Roadblock <sup>2</sup>	10,090,000		295,100 €

### **Product Variants**

### BASIC

Stationary: Wallpaper / Fireplace<sup>3</sup> / Billboard / (Dynamic) Sitebar

MEW: Sticky Lead Ad (6:1/4:1) & Medium Rectangle / Understitial / Cube Ad (MMR) / Gallery Ad (MMR)

App: Lead Ad (6:1/4:1) & Medium Rectangle / Cube Ad (MMR) / Gallery Ad (MMR)

### **DELUXE**

Stationary: Billboard (100/1) / Video Wall<sup>4</sup> / Double Dynamic Sitebar / Dynamic Fireplace<sup>3</sup> / Bridge Ad<sup>5</sup> / TwoFace Ad<sup>6</sup> / Cinematic Ad / Direction Ad / Catalogue Ad / Curtain Dropper 410

MEW: Sticky Lead Ad (6:1 / 4:1) & Understitial / Interscroller / Medium Rectangle / Cube Ad (MMR) / TwoFace Ad<sup>6</sup> / Gallery Ad (MMR) / Mobile Click & Swipe / Cataloouge Ad

APP: Lead Ad (6:1 / 4:1) & Medium Rectangle / Cube Ad (MMR) / TwoFace Ad<sup>6</sup> / Gallery Ad (MMR)

### SUPREME

Stationary: Big Stage<sup>7</sup> (Automatic Pre-Expanding Video Wall, max. 8 seconds)

MEW: Sticky Lead Ad (6:1 / 4:1 / 2:1) & Prestitiaf & Medium Rectangle / (Video) Interscroller / Content Ad / Understitial/ Cube Ad (MMR) / Gallery Ad (MMR) / Mobile Big Stage<sup>9</sup> / Mobile Curtain Dropper<sup>9 10</sup> APP: Lead Ad (6:1 / 4:1 / 2:1) & Prestitia (11 & Medium Rectangle / Cube Ad (MMR) / Gallery Ad (MMR)

Interactive Takeover I Duration: 4 weeks	Ad Impressions	Price <sup>11</sup>
For specially created channel including logo integration	12,600,000	132,000 €

I) The following homepages will be occupied for one day. WELL de, Business Insider – Cumulative Volume: The relevant billing criterion is achieving the total At of the package – not all positions within the package need to contribute to fulfilling the total At of the package. Package is total At of the package – not all positions within the package need to contribute to fulfilling the total At of the package – not all positions within the package need to contribute to fulfilling the total At of the package – not all positions within the package need to a booking, the relevant At Alliance terms and conditions apply. The booking for the Ad Alliance portion is handled by Ad Alliance. S) Displayed above the navigation at Observation of the package of the package of the Ad Alliance portion is handled by Ad Alliance. S) Displayed above the navigation at Observation of the package of t



### Specials

WELT Themed Specials <sup>1</sup>	Ad Impressions	Package Price <sup>2</sup>
Logointegration (Desktop/MEW)3, Navigation Entry, Header & Footer, Sitebar4 + Medium Rectangle (Multiscreen)4		
Themed Special S	400,000	25,000€
Themed Special M Logo integration within the theme stage on the homepage (2 days)	800,000	50,000€
Themed Special L Logo integration within the theme stage on the homepage (3 days)	1,450,000	90,000 €

Cross-medial Special topic <sup>5</sup>	Ad Impressions <sup>6</sup>	Package Price <sup>2</sup>
Presented Content Traffic package   Duration 2-4 Weeks   Header, Presenting-Footer, Sitebar <sup>4</sup> + Medium Rectangle (Multiscreen) <sup>4</sup>		
Package S	250,000	20,000€
Package M	500,000	40,000 €
Package L	1,000,000	80,000 €

Targeting of digital Subscribers	Ad Impressions	CPM mark-up <sup>6</sup>
The approximately 225,0007 digital subscribers receive access to exclusive content from WELT Digital and you as a customer receive exclusive access to our subscribers.	ab 200,000	20 €

Newsletter	Ad Impressions = subscribers	ТКР
Different Bundles possible	from 160,000	50 €

<sup>1)</sup> Special topics here: https://www.mediaimpact.de/data/uploads/2024/01/welt\_themenspecial\_2024.pdf; in dividual topics after consultation with the editorial team. 2) Plus creation costs: €4,000 (not eligible for discount and AE)

<sup>2)</sup> Also creation costs. 4,000 (note rigidle for discontrated AE)
3) The customer logic must be delivered 3 weeks before the live date.
4) Siteboar and multiscreen medium rectangle = traffic-generating advertising media on WELT.de
5) Only cross-media bookable! Information on the special print topics can be found here:: <a href="https://www.mediaimpact.de/de/welt-sonderthemen/">https://www.mediaimpact.de/de/welt-sonderthemen/</a>
One or more editorial stories or an editorial channel on a specific topic can be presented. Customers take place as presenters of the editorial content
6) Basis: CPM price list, CPM dependent on booked formats; prices are discount & AE-capable, can be combined with other targeting options 7) IVW 09/2 024

CPV: 3,50€ per additional view

# WELT DIGITAL

15.000 Views

Branded Content | Brand Story



3,33€

+Additional add-ons		Additional costs
But a 0 Marie Add One	Audience Insights Report   from 100,000 Views	750€ on the creation costs
Data & Mafo Add-Ons	Marktforschung   from 100,000 Views	3,500€ on the creation costs
	Immersive Story   Brand or Product Story	Individual
Graphische Add-Ons <sup>4</sup>	Interactive Story   Brand or Product Story	4,000 € on the creation costs
	Swipe Story   Brand or Product Story	No extra charge
Social Media	Sponsored Posts   Content Posts   Vertical Story	See social media factsheet
Performance	Just Clicks, Social Performance Add-On o. Interaction Add-On	See social media factsheet
Hub	Stage for collecting your brand stories	From booking 3 stories on top
Refresh Story	Options: Easy, Update	From 500€ creation costs, depending on the package (see footnote)
Insight Add-On⁵	Integrated surveys / quizzes for exciting insights <sup>5</sup>	No extra charge

overall

CPV: 3,13€

CPV

<sup>1)</sup> Campaian duration: WELT, LIFESTYLE,: 6 weeks

<sup>1)</sup> Campaign duration: WELT, LIFESTYLE; 6 weeks
2) Rus creation costs (not eligible for discount and AE): | WELT: from 30,000 views €8,000; from 50,000 views €10,000; from 100,000 views €12,000 | LIFESTYLE; from 5,000 views €3,500; from 15,000 views €4,000; 20,000 views €4,500
3) Scalable page views: from min.1.54€ gross CPV (SR- and AE-capable), depending on the size of the booking.
4) Graphical representations not useful for all content, review and decision by Axel Springer Brand Studios
5) Various survey formats possible. Notes: Consisting of story + traffic drivers that link to story (native teaser). Page views guaranteed Lead times for brand stories are at least 3-4 weeks from material delivery. All prices (unless otherwise stated) are gross SR prices, less agency fees, plus VAT. | Subject to changes and consistency expected. Status: 010 2025 and errors excepted. Status: 01.01<u>.</u>2025



## Branded Content | Product Story | Al-Story

Basic package <sup>1</sup>	Ad Impressions	Page Views	Package price <sup>2</sup>	
WELT Product Story M	4,700,000	12,000	47,000 €	
WELT Product Story L	8,400,000	23,000	70,000 €	
WELT Statement Story	4,700,000	8,000	47,000 €	
Story combos				
<b>Decision maker</b> (Business Insider + WELT)	8,900,000	28,000	90,000 €	
Innovation (Computer BILD + Techbook + WELT)	4,050,000	15,000	57,250 €	

+Additional add-ons		Additional costs
Additional visibility	Ad Impressions <sup>3</sup>	On a CPM basis (see CPM price list)
Data Add-Ons	Targeting   on selected advertising media   <b>Targeting Product Story</b> available(Guaranteed with Product Story M + Targeting on all advertising media) <sup>5</sup>	From €10 CPM (see targeting ratecard): WELT package: €66,000 <sup>4</sup>
Cumbia and content add	Immersive	Individual
Graphic and content add- ons <sup>5</sup>	Interactive	4,000€ on the creation costs
	Swipe Story	No extra charge
Social Media	Sponsored Posts   Content Posts   Vertical Story	See social media factsheet
Performance	Just Clicks, Social Performance Add- On o. Interaction Add-On	See performance factsheet
Hub	Stage for collecting your product stories	From booking 3 stories on top
Refresh Story <sup>6</sup>	Option Refreh Story Easy and Update	From 500€ creation costs, depending on the package (see footnote)
Insight Add-On <sup>7</sup>	Integrated surveys / quizzes for exciting insights	No extra charge

Package	Ad Impressions	Package Price <sup>9</sup>
WELT Al-Story <sup>8</sup>	10,500,000	120,000

guaranteed!Lead time for Product Stories is at least 3 weeks from material delivery. All prices are gross and SR-eligible (unless otherwise stated), minus AE,

<sup>1)</sup> Campaign Duration: Product Stories minimum 4 weeks | Story Combos: 4-6 weeks 2) Additional Creation Costs (not SR- or AE-eligible): WELT Package M: €6,000 | Package L: €8,000 | Statement Story WELT: €6,000 | Story Combos: €8,000 (an additional €4,000 applies for interactive implementations). Content from financial service providers is subject to review and may require adjustments to the product type and/or guaranteed views. 3) Only advertising formats included in the basic packages can be booked without additional charges.

<sup>4)</sup> Only selected Interest/Combo TGX+context targeting options available; additional creation costs of €6,000 apply (not discount- or AE-eligible)

<sup>4)</sup> Original representations are not suitable for all content; subject to review and approval by Axel Springer Brand Studios.

6) Option Easy: same story, same teasers – price based on Product Story package + €500 creative costs. | Option Update: same story, new teasers – price based on Product Story package + €1,500 creative costs. Bookable across all available platforms. | Creation costs are not SR- or AE-eligible.

7) Various survey formats possible. Note: Includes story + traffic drivers linking to the story (ad server formats + social media). Ad impressions + page views.

olus VAT. | Subject to change and errors. As of: 01.012.025 | Nation | Sweaks, I sad time: 4 weeks. Al stories from the pharmaceutical sector require prior review and approval by Legal. | Pockage price 3P and AE-compatible; plus creation costs including tech fee (these are not eligible for discounts or AE). €10,000.

# Branded Content | Advertorial

Basic package	Ad Impressions	Package price²
WELT	4,000,000	25,000€
LIFESTYLE	3,600,000	20,000€

+Additional add-ons		Additional costs
Additional visibility	Ad Impressions <sup>3</sup>	On a CPM basis (see CPM price list)
Data Add-Ons	Targeting on selected advertising media	From 10€TKP (see targeting price list)
Social Media	Sponsored Posts   Content Post   Vertical Story	See social media factsheet
Performance	Just Clicks, Social Performance Add-On o. Interaction Add-On	See performance factsheet
Hub	Stage for collecting your advertorials	From booking 4 advertorials on top

### Performance

Basic package	Ad Impressions	Page Views	Package price <sup>4</sup>
WELT MAXCLICK: A-Teaser <sup>5</sup> (duration: 3 days) + social media channels <sup>6</sup>	5,000,000	17,000	130,000 €

<sup>1)</sup> Campaign Duration: WELT & LIFESTYLE: 6 weeks
2) Additional Creation Costs (not eligible for SR and AE): WELT €3,500 | LIFESTYLE: €2,500
3) Only ad formats included in the basic packages can be booked without additional creativecosts Note. Includes story + traffic drivers linking to the story (ad server formats), ad impressions guaranteed!
Lead time for advertorials is at least 2 weeks from material delivery. All prices are gross and eligible for SR (unless stated otherwise), minus AE, plus VAT. | Subject to change and errors. As of: 01.01.2025

A) Package price gross (eligible for discount and AE). Creatives can be provided by the client but must be approved by us. If created by us, creative costs of at least \$3,300 will apply (not eligible for discount or AE).

5) Full-screen teaser, portrait format (283 x 500 px).

6) Social ads are always published under the client's sender identity. Below are the required details for social ad integration. Social platforms (depending on format): Static: Meta, Snap, Reddit, Google Demand Gen, LinkedIn, Pinterest, X; Video: Meta, Snap, Reddit, YouTube, LinkedIn, Pinterest, TikTok, XRetargeting of the control of the processes of WITLT and the processes of WITLT are the control of the control o WELT users who visited the homepage of WELT de within the past 7 days.





## Social Media

Facebook <sup>1</sup> (4 sponsored Posts)	Fans	Ad Impressions	Price <sup>2</sup>	
WELT	1,100,000	1,200,000	24,000€	
Lifestyle	99,000	400,000	8,000€	

X¹ (ehemals Twitter, 4 Tweets)	Fans	Ad Impressions	Price <sup>2</sup>	
WELT	2,000,000	500,000	17,500 €	

Instagram¹(4 sponsored Posts/ Stories)	Fans	Ad Impressions	Price <sup>2</sup>	
WELT	781,000	200,000	10,000 €	
Lifestyle	21,400	200,000	10,000 €	
lcon.magazin	18,200	200,000	10,000 €	

LinkedIn (4 sponsored Posts)	Fans	Ad Impressions	Price <sup>2</sup>
WELT	46,000	200,000	10,000 €

Pinterest (4 sponsored Posts)	Fans	Ad Impressions	Price <sup>2</sup>	
WELT	23,000	400,000	20,000€	

<b>Vertical Story</b>	Ad Impressions	Price <sup>3</sup>	
With full-screen vertical videos or animated images, you can reach a young target group with your story on Snapchat and Instagram. Up to 5 story parts including a link to your brand or product story on one of our brands or on your desired landing page.			
Stand Alone   1-2 Week	30,000	80,000 €	
Story Booster   1-2 Week	15,000	40,000 €	

1)Material for Instagram, Facebook or Twitter must be delivered at least 5 days in advance, for the canvas ad there are creation costs of €1,890 (not discountable and AE-eligible) (10 working days in advance).
2) Prices plus €800 creation costs, Instagram Stories €1,600 (not SR or AE-eligible).
3) Plus creation costs: Stand Alone: €8,000 | Booster: €5,000 (not SR or AE eligible)





MULTISCREEN DISPLAY ( Mobile, Desktop, Tablet)						
AdBundle, Skyscraper, Superbanner, Medium Rectangle		Wallpaper, Halfpage Ad		Fireplace,Sitebar, Billboard <sup>1</sup>		
Mobile Content Ad 6:1 + 4:1	RoS & Custom	50€	RoS & Custom	60€	RoS & Custom	70 €
"Mobile Content Ad 2:1, Mobile Medium Rectangle"	RoS & Custom	60€	RoS & Custom	70 €	RoS & Custom	80 €
"Mobile Content Ad 1:1, Understitial <sup>2</sup> , Interscroller <sup>2</sup> , Prestitial (InApp) <sup>3</sup> , Mobile Halfpage Ad <sup>2</sup> "	RoS & Custom	72 €	RoS & Custom	82 €	RoS & Custom	92€
VIDEO						
InText Outstream on start, bis inkl. Ad <sup>4</sup> 20 Sec.	RoS & Custom	60€	X-Stream Ad <sup>6</sup>	bis inkl. 20 Sec.	RoS	55€
(Live)Stream bis inkl. 20 Sec.	RoS & Custom	85 €	YouTube <sup>7</sup>	PreRoll bis inkl. 20 Sec	RoS & Custom	85 €
Muted Instream Ad³ bis inkl. 30 Sec.	ROS	65€	Vertical Videoº	InFeed Vertical Video bis 30 Sec.	RoS & Custom	92€

MULTISCREEN - Traffic distribution between stationary and mobile is based on availability.

Video Wall

Additional options:: Double Dynamic Sitebar CPM sitebar plus €5 surcharge in combination with a mobile

format

Dynamic Fireplace CPM Fireplace plus €5 surcharge in combination with a mobile

format Des<u>ktop only</u>

Desktop Only highest price category plus € 10 CPM surcharge

Mobile Only highest price category

Tandem / Triple Ads on request Other video formats on request

#### Notes::

- In RoS (selected pages) also bookable as a cinematic ad (surcharge +€5 in combination with a mobile format).
- 2) The Mobile Halfpage Ad is displayed for individual objects in the Interscroller.
- 3) Exclusively bookable InApp. Playout takes place with FC 1/campaign.
- 4) Excess length (21-30 sec.) + 20 € CPM // Short spots (7-15 sec.) 10 € CPM // VPAID + 10 € CPM // Paid targeting possible with a CPM surcharge.
- 5) Bookable in the WELT TV livestream. Longer spots (21-30 sec.) +10€ CPM // Short spots (up to and including 6 sec.) -10€ CPM. Excess length (31+ sec.) on request, surcharge depending on excess length. There is a surcharge of €30 gross for targeting on CTV. Paid targeting possible for a CPM surcharge.
- 6) Bookable on selected pages. Excess length (21-30 sec.) + 20 € CPM // Short spots (up to and including 6 sec.) 10 € CPM.
- 7) Other formats: Bumper (up to incl. 6 sec.) RoS & Custom 65 €, Sponsorship (up to incl. 20 sec.) RoS & Custom 100 €. Targeting possible (Regio+Sozio): + € 11 CPM surcharge per targeting criterion. RoP: programmatically available.
- 8) Short spots (up to and including 6 seconds)  $10 \in CPM$ .
- 9) Vertical Videos werden im Interscroller ausgespielt, muted mit Click to Play.