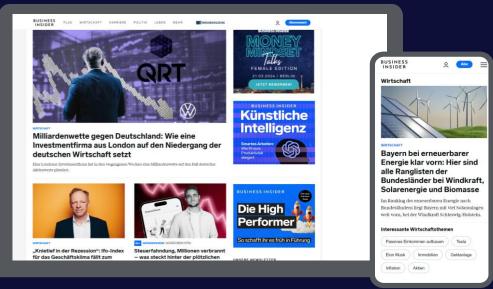
BUSINESS INSIDER





CONCEPT

BUSINESS INSIDER Germany is the media brand for young professionals and decision-makers of tomorrow.

Independent, modern and optimistic journalism with a focus on business, career, politics and life.

Gründerszene is the leading platform for the German startup economy and has been part of Business Insider Germany since 2020.

Website		Users	
Unique user¹	4 million	male ¹	576%
Visits ²	6.28 million	20-49 years ¹	52 %
Page impressions ²	7.79 million	household net income €3,000 and more ¹	64%



Daily and weekly fixed placements

HomeRun + First Contact (multiscreen) 1 10 a.m. – 10 a.m.	Guarantee ² / Price	
Guaranteed Ad Impressions	200,000 Als/day	1.4 million Als/week
BASIC	€8,000	€42,000
Stationary: Wallpaper / Fireplace / Billboard / (Dynamic) Sitebar		
Mobile (MEW): Sticky Lead Ad (6:1/4:1) & Medium Rectangle, Understitial / Cube Ad (MMR) / Gallery Ad (MMR)		
DELUXE	€9,500	
Stationary: Billboard (100/1) / Video Wall / Double Dynamic Sitebar / Dynamic Fireplace / Bridge Ad / TwoFace Ad³, Cinematic Ad, Direction Ad, Curtain Dropper, Catalogue Ad		
Mobile (MEW): Sticky Lead Ad (6:1 / 4:1 / 2:1) & Understitial / Interscroller / Medium Rectangle / Cube Ad (MMR), TwoFace Ad ³ / Gallery Ad (MMR) / Mobile Click & Swipe		
SUPREME	€16,000	€81.000
Stationary: Big Stage ⁴ (Automatic Pre Expanding Video Wall, max. 8 seconds)	C10,000	201,000
Mobile (MEW): Sticky Lead Ad (6:1 / 4:1 / 2:1) & Prestitial & Medium Rectangle / (Video) Interscroller / Content Ad / Understitial / Cube Ad (MMR) / Gallery Ad (MMR)		
Gründerszene Takeover (multiscreen) 10 a.m. – 10 a.m.	Guarantee / P	rice
Available in the variants Basic and Deluxe ⁵	250,000 Als/we	ek €9,000

Targeting: €15,000 surcharge; Options regional and social. A creative pool (up to 1,500 creatives) tailored to the targeting areas can be created

We guarantee viewable impressions on a 50/1 basis. In order to guarantee the delivery of viewable ad impressions, compliance with our advertising material specifications must be ensured.
Standard advertising materials must be available 3 working days before going live, special advertising materials must be available at least 5 working days.

automatically. A neutral fallback advertising material is required.

All stationary and mobile formats are relevant for warranty and billing. If one of these advertising materials is not delivered, the selected main advertising materials will be delivered as ROS placement on the booked day in order to reach the booked guarantee amount.

A billboard is required for tablet | no video | The advertising medium is displayed on mobile in the interscroller.

Plus creation costs 64,800 for creation by MI, lead time of at least 15 working days from delivery of the assets (video, image material, etc.); FC 1/day for assignation, MISW 8, App. variety formats to choose from)

animation; MEW & App: various formats to choose from). Identical advertising media as Business Insider's HomeRun



Decision Maker products - daily fixed placements

Decision Maker Homepage Bundle¹ WELT Home, Business Insider Home + First Contact 10 a.m. – 10 a.m.	Guarantee ² / Price
Guaranteed Ad Impressions	2,450,000 Als/day
BASIC Stationary: Wallpaper / Fireplace / Billboard / (Dynamic) Sitebar Mobile (MEW + App): Lead Ad (4:1 / 6:1) & Medium Rectangle	€66,000
Stationary: Video Wall ³ / Double Dynamic Sitebar / other special formats possible Mobile (MEW): Lead Ad (4:1 / 6:1 / 2:1; optional sticky) & Understitial / Interscroller / Medium Rectangle App: Lead Ad (4:1 / 6:1) & Medium Rectangle	€77,000
SUPREME Stationary: Big Stage ⁴ (Automatic Pre Expanding Video Wall) Mobile: Sticky Lead Ad (6:1 / 4:1 / 2:1) & Medium Rectangle / Interscroller / Content Ad / Understitial App: Lead Ad (6:1 / 4:1 / 2:1) & Medium Rectangle	€124,000

Decision Maker Homepage Bundle Advanced WELT Home + First Contact, Business Insider Home + First Contact 10 a.m 10 a.m.	Guarantee / Price
Guaranteed Ad Impressions	4,450,000 Als/day
BASIC	
Stationary: Wallpaper / Fireplace / Billboard / (Dynamic) Sitebar	€93,000
Mobile (MEW + App): Lead Ad (4:1 / 6:1) & Medium Rectangle	
DELUXE	
Stationary: Video Wall ³ / Double Dynamic Sitebar / other special formats possible Mobile (MEW): Lead Ad (4:1 / 6:1 / 2:1; optional sticky) & Understitial / Interscroller / Medium Rectangle App: Lead Ad (4:1 / 6:1) & Medium Rectangle	€109,000
SUPREME	
Stationary: Big Stage ⁴ (Automatic Pre Expanding Video Wall) Mobile : Sticky Lead Ad (6:1 / 4:1 / 2:1) & Medium Rectangle / Interscroller / Content Ad / Understitial App: Lead Ad (6:1 / 4:1 / 2:1) & Medium Rectangle	€176,000

The following homepages are occupied on one day: WELT.de, finanzen.net, Business Insider - Collective volume: The achievement of the total Al of

The following nomepages are occupied on one day; well all positions of the package have to contribute to the fulfillment of the total Al.

All stationary and mobile formats are relevant for warranty and billing, if one of these advertising materials is not delivered, the selected main advertising materials will be delivered as ROS placement on the booked day in order to reach the booked guaranteed amount.

FC=1/day, a billboard or a fireplace can remain as a fallback. Only the fallback advertising medium, e.g. the billboard, is delivered in the tablet

Plus creation costs of €4,800 for creation by M1, lead time of at least 15 working days from delivery of the assets (video, image material, etc.); FC 1/day for the animation; MEW & app: various formats to choose from.



Content Presenting (multiscreen)	Channel	Guarantee / Price	
Exclusive placement of all advertising fields in the visible area with guaranteed ai volume Stationary: Billboard / (Dynamic) Sitebar / Fireplace / Skyscraper Mobile (MEW): Sticky Lead Ad (4:1 / 6:1)	Business ¹	2.4 million Als / month 600,000 Als / week	€70,000 €17,000
	Politics or Science	1.6 million Als / month	€45,000
	Life	600,000 Als / week	€17,000
Theme Special		Guarantee / Price ²	
Exclusive Presenting of an individually selected topic for 4 weeks		400,000 Als	€25,000
Advertorial		Guarantee / Price ³	
		2.5 milion Als	€25,000
Brand Story			€25,000
		2.5 milion Als	€25,000 €20,000 €34,000
Brand Story Package S	9	2.5 milion Als Guarantee / Price ³ 5,000 views	€20,000

Lead time for material delivery; at least 1 week Required material: short target link + text (max. 300 characters incl. spaces)

ncluding video production; compatible with SR, AE, and AR



Except sub-channel Economy/Tech Plus €4,000 creation costs (not eligible for special discount,

agency commission & agency discount)

Plus €3.500 creation costs (not eligible for special discount, agency commission & agency discount)

YouTube, Instagram, Facebook, Linkedin; video views counted according to platform standards; YouTube Shorts from the moment the video starts, Facebook & Instagram after 3 seconds, LinkedIn after 2 seconds.



Business Insider Daily Newsletter	Subscribers / Price	
Intro Ad Placement Native Ad Placement	16,000	€4,000 €3,000
Gründerszene Daily Newsletter	Guarantee / Price ¹	

CPM PLACEMENTS



MULTISCREEN DISPLAY (Mobile, Desktop, Tablet)			
	AdBundle, Skyscraper, Superbanner, Medium Rectangle	Wallpaper, Halfpage Ad	Fireplace, Sitebar, Billboard ¹
Mobile Content Ad 6:1 + 4:1	RoS & €50	RoS & €60 Custom	RoS & €70 Custom
Mobile Content Ad 2:1, Mobile Medium Rectangle	RoS & €60	RoS & €70 Custom	RoS & €80 Custom
	RoS & €72 Custom	RoS & €82 Custom	RoS & €92 Custom
VIDEO			
InText Outstream on start, up to incl. Ads ² 20 sec.	RoS & €60		

MULTISCREEN - Traffic distribution between stationary and mobile is based on availability

Aditional options: Double Dynamic Sitebar CPM sitebar plus €5 surcharge in combination with a mobile

format

Dynamic Fireplace CPM sitebar plus €5 surcharge in combination with a mobile

forma

Video Wall Desktop only, RoS & Custom: €92 CPM³

Desktop Only Highest price category plus €10 CPM surcharge

Mobile Only Highest price category

Tandem- / Triple Ads on request More video formats on request

Remarks:

- 1) Can also be booked as a cinematic ad (surcharge +€5 in combination with a mobile format).
- 2) Excess length (21-30 sec.) + €20 CPM // Short spots (7-15 sec.) €10 CPM // VPAID + €10 CPM; billing on CPCV basis: RoS & Custom 19 cents, excess length (21 to incl. 30 sec.) +8 cents surcharge, shorter spot (up to incl. 15 sec.) -3 cents discount. Paid targeting possible against CPM surcharge.
- 3) FC 1/24 hours, a billboard or sitebar is displayed as a reminder (only the billboard is played on tablets, other formats upon request.

Standard advertising material must be available 3 days before going live, special advertising material at least 5 days. In the event of underdelivery, Media impact reserves the right to use inventory in an affine channel or in ROS (stationary and/or mobile) as subsequent delivery. All prices are (unless otherwise stated) CPM or fixed prices, minus agency committion, plus VAT. | Subject to alterations and errors excepted | Specifications at: www.mediaimpact.de/de/diaital-formate