



NATIVE ADVERTISING

- Product overview

ENTERTAINING, EMOTIONAL AND INFORMATIVE NATIVE ADVERTISING ROCKS AND....

.. is individually tailored to your goals!

...stays in the head of the reader for a longer period!

..the awareness for use of your products raises amongst the readers!



.. creates trust in your brand!

..triggers emotions amongst the readers!

..readers are involved with your content for longer!

WE LOVE TO CREATE GREAT STORIES FOR YOU WHY US



The Brand Studios develop, produce and distribute entertaining and informative stories about your brand or products!

We create your success stories on our strong media brands and accompany and support you during the whole campaign!

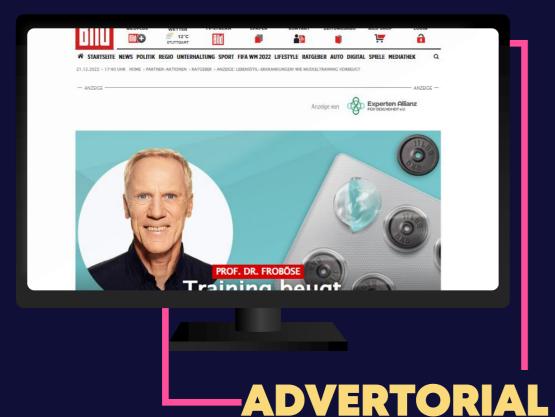
Our credo: User first – every campaign is tailored to your target group.

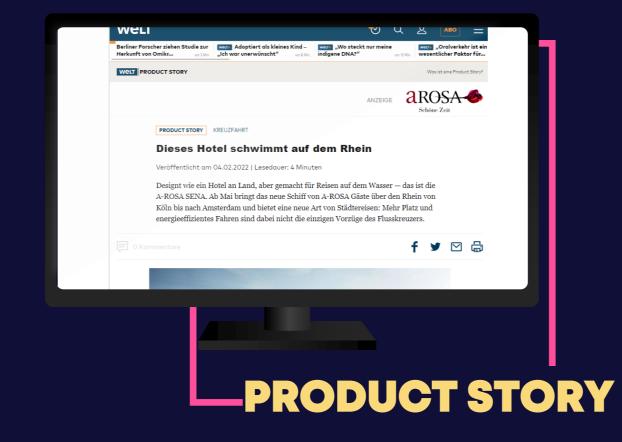
Our campaign KPIs are individually drawn up and optimized for you. By that, success is made transparent and measurable.

With us you get an all-round service from higher journalistic quality, various feedback loops to detailed final reporting.



WE LOVE TO CREATE GREAT STORIES FOR YOU FROM PROMOTIONAL TO NATIVE





Our products are bookable crossmedial (digital and print) as Well!



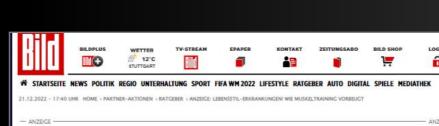
Our best native journalists, video producers, digital strategists and crossmedia experts translate your goals for the campaign to tailor-made storytelling and 360degrees-campaigns with a maximum effect!

THE ADVERTORIAL YOUR CONTENT IN THE LOOK & FEEL OF OUR MEDIA BRANDS

Your content displayed on our media!

Your content will be integrated in stories about your products & messages.

The advertising materials you provide will be presented in the look and feel of the respective media brand. Therefore they get both the traffic and the trustful environment of our media.







Stress, Snacks und zu viel Sitzen

Viele kennen das nur zu gut. Ein ungesunder Lebensstil schleicht sich schnell ein. Warum Sie schleunigst etwas dagegen tun sollten!?

86 Prozent aller Todesfälle in der europäischen Region sind laut Weltgesundheitsorganisatio auf die sogenannten Lebensstil-Erkrankungen zurückzuführen (WHO, Regionalbüro für Europa, 2021). Was sich genau dahinter verbirgt und was man dagegen tun kann.

Zu den verbreitetsten "Lifestyle"-Erkrankungen zählen Diabetes Typ 2. Herz-Kreislauf-Erkrankungen, bestimmte Krebsarten, und auch psychische Störungen wie Depression ode uskuloskelettale Leiden wie Sarkopenie oder Rückenschmerzen. Als sogenannte "Nichtübertragbare Erkrankungen" weisen diese Gesundheitsprobleme gemeinsame Risikofaktore und damit auch gemeinsame Handlungsmöglichkeiten auf

Einer der wichtigsten modifizierbaren Risikofaktoren ist die zunehmende körperliche Inaktivit. und eine der effektivsten Gegenmaßnahmen, das systematische Muskeltraining

"Training reduziert das Risiko deutlich!"



MEINUNG Das Jubel-Chaos in I

ADVERTORIAL DB CARGO

NACHHALTIGKEIT

Welt

were Mein Traum vom Frieden

Güterzüge können eine Menge bewegen

entlicht am 18.07.2022 | Lesedquer: 2 Minuter

Die Reue des Neuer

en Sie sich vor, Sie wären in einem Monat am 20. pleite. Im nächsten schon am 19. m 18., 17., 16., und so weiter. Genauso haushaltet die Menschheit mit dem hen Kapital unseres Heimatplaneten. Im Moment überziehen wir die Kapazität r Ökosphäre um mehr als das 1,7fache. Kalendarisch ausgedrückt: am 28. Juli ist ershoot Day und das Ressourcenkonto 2022 aufgebraucht.*

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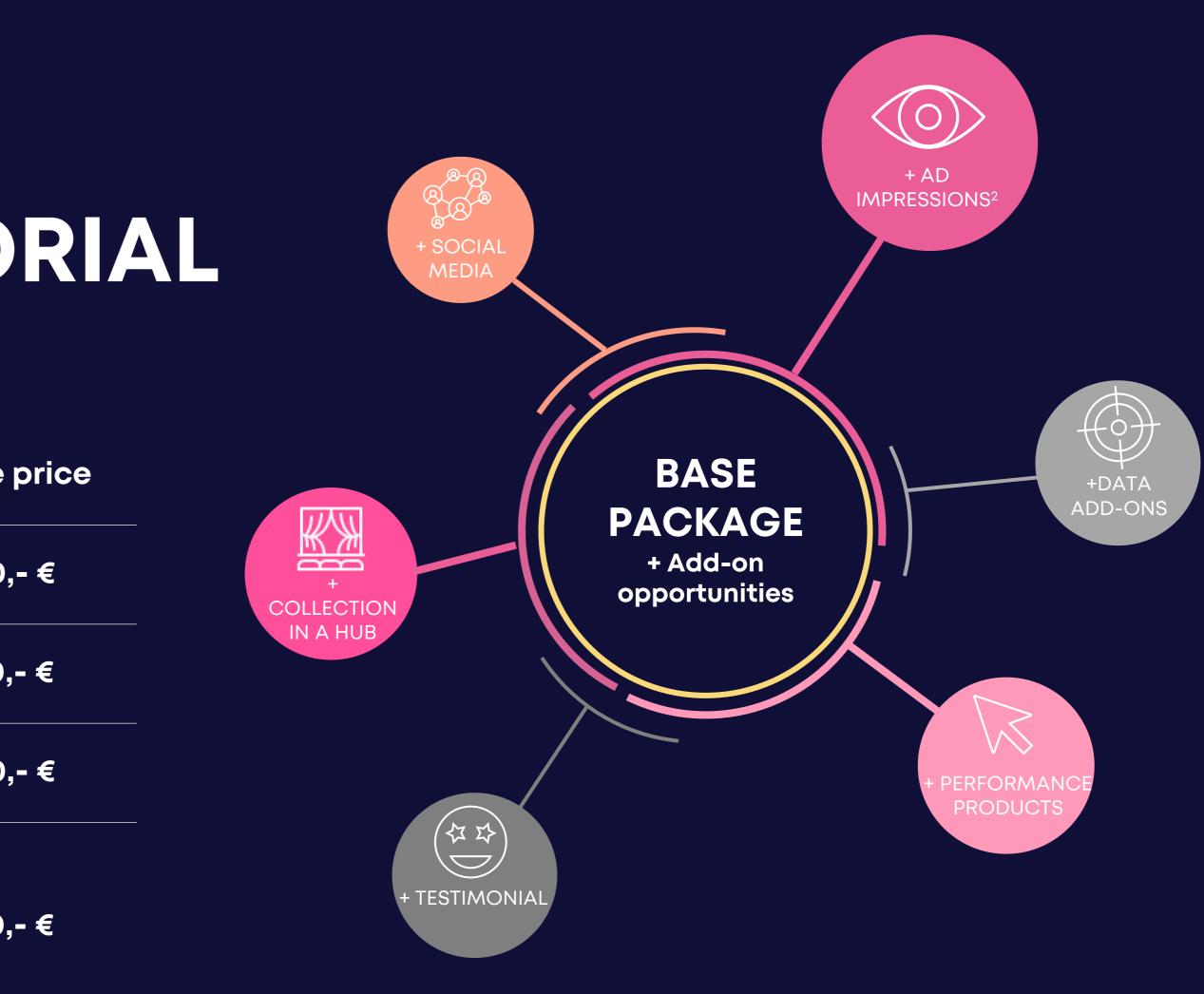


enn am Ende der globalen Ressourcen noch so viel Jahr übrig ist, gibt es nur eins: wir müssen sparen. Rohstoffe, Energie und vor allem: CO2. Das Stickoxid macht 57 Prozent unseres ten ökologischen Fußabdrucks aus. Wenn wir diese Last halbieren, ngt der Earth Overshoot Day 93 Tage näher ans Jahresende. Ende



ADVERTORIAL BASE PACKAGE + ADD-ONS **ARRANGE YOUR** INDIVIDUAL ADVERTORIAL

	Ad Impressions	Package
BILD	9,000,000	50,000,
WELT	4,000,000	25,000,
ICONIST	3,600,000	20,000,
SportBILD, AutoBILD, ComputerBILD. Transfermarkt & BUSINESS INSIDER	2,500,000	25,000,



^{1.} Plus creation costs: BILD, WELT & Business Insider: 3,500,- € | ICONIST, CoBI, AuBI, Spobi: 2,500,- € (neither discounts, nor agency commission can be granted on such costs). I There might be additional costs for the respective add-ons, you can find more information on slide 21.

^{2.} Only advertising formats that are included in the traffic package of the base packages are bookable without extra costs.

HEREYOU CAN PUT YOUR PRODUCT IN THE SPOTLIGHT



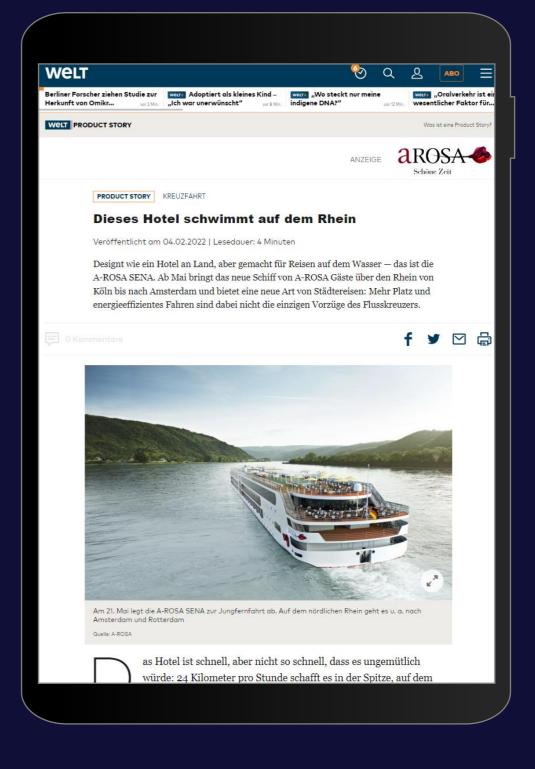
The story is focused on your brand or your product!

Your story about your products in need of explanation, new features or current offers will be displayed in the style of our respective media brand – authentically and on point.

Based on your delivered advertising material we create your individual story and the teaser package for traffic. Of course in close coordination with you during the whole process!

Also bookable crossmedial!

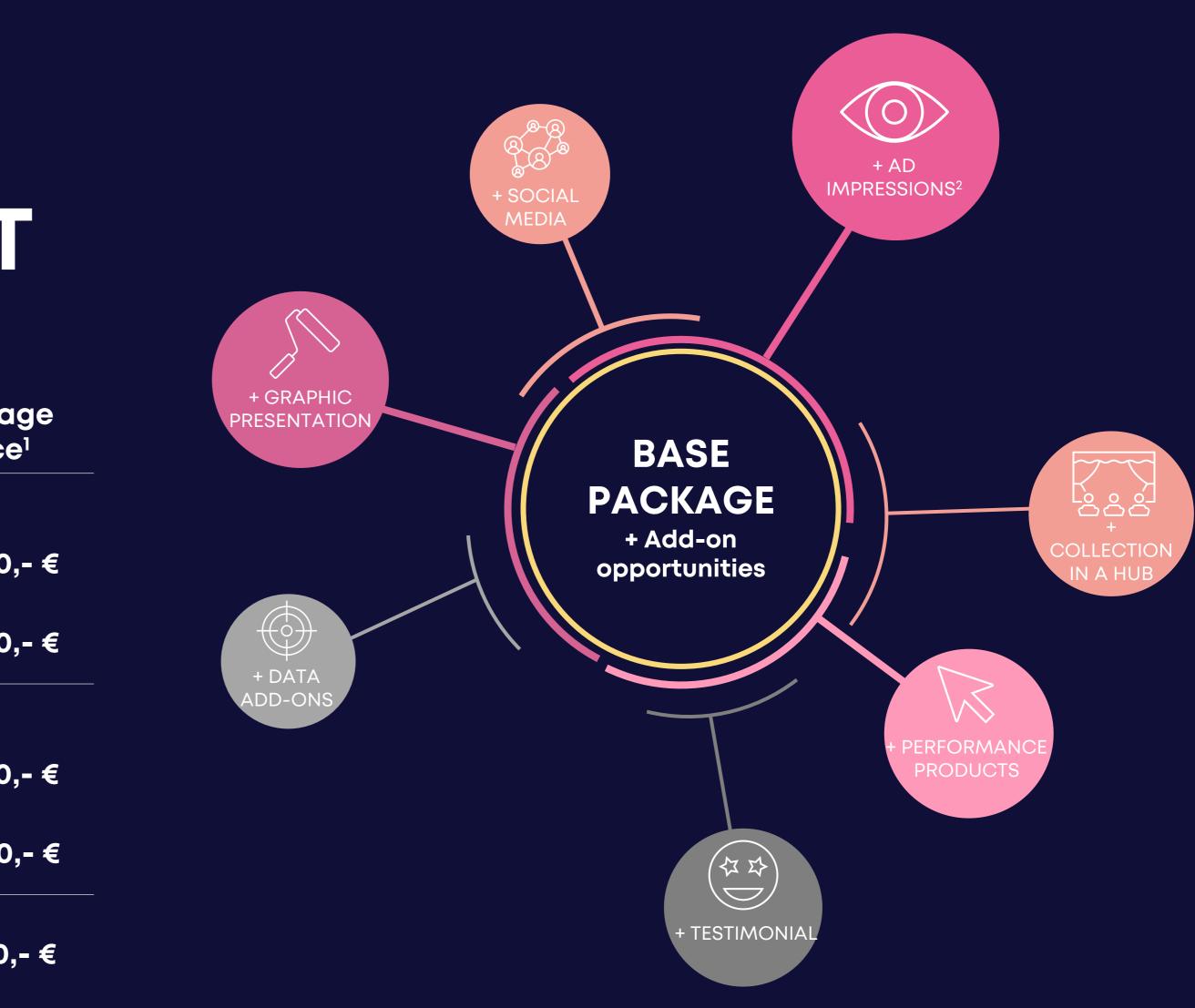




PRODUCT STORY BASE PACKAGES + ADD-ONS **ARRANGE YOUR** INDIVIDUAL PRODUCT STORY

	Ad Impression	Page views	Packa price
BILD			
Package M	6,200,000	20,000	55,000
Package L	8,400,000	30,000	79,000
WELT			
Package M	4,700,000	12,000	47,000
Package L	8,400,000	23,000	70,000
ComputerBILD, AutoBILD, Sport1	1,700,000	9,000	33,750

1. Plus creation costs: BILD & WELT package M: 6,000,- € | Package L: 8,000,- €; CoBI, AuBI, Sport1: 3,000,- € (neither discounts, nor agency commission can be granted on such costs). General verification of content from finance clients; if applicable the Axel Springer Brand Studios are allowed to relevant changes of product kind and/or guaranteed views. I There might be additional costs for the respective add-ons, you can find more information on slide 21. 2. Only advertising formats that are included in the traffic package of the base packages are bookable without extra costs



THE PRODUCT STORY BUNDLES

With our Product Story bundles it is possible now!



1 the ad traffic is displayed via our ad server (standard formats) throughout the media brands that are included in the bundle (ROS or on selected channels with a thematic fit) 2 Plus creation costs: 4,500,- € (neither discounts, nor agency commission can be granted on such costs).

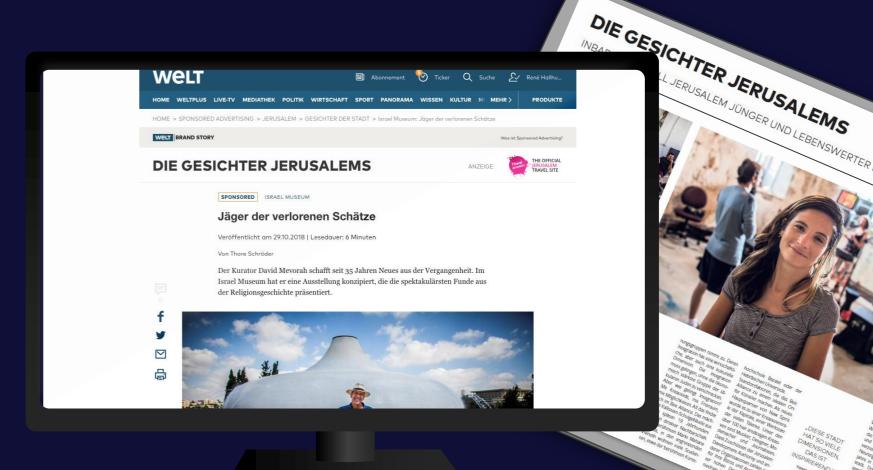
THE BRAND STORY WE TURN YOUR MESSAGE INTO THE TALK OF TOWN



Your **individual, exciting and informative story** – written by our journalists in the style of the biggest media brands in Germany!

We create your unforgettable story and every step – from the idea to the execution – we elaborate in close coordination together with you. Especially interesting: By booking a Brand Story you will get prominent traffic placements that are not available without a Brand Story!









BRAND STORY BASE PACKAGE + ADD-ONS **ARRANGE YOUR INDIVIDUAL BRAND STORY**

	Page Views	Package pric
BILD	110,000	231,000,- €
WELT	50,000	131,000,- €
Sport1		
ICONIST		
BOOKS	15,000	50,000,- €
BZ		
SportBILD		
Business Insider	5,000	17,500,- €



1. Plus creation costs: BILD: up to 110,000 page views 8,000,- €; up to 200,000 views 10,000,- €; from 200,000 views up 12,000,- € | WELT: up to 50,000 page views 8,000,- €; up to 100,000 views 10,000,- €; from 100,000 views up 12,000,- € | Sport1, ICONIST, BZ, BOOKS,



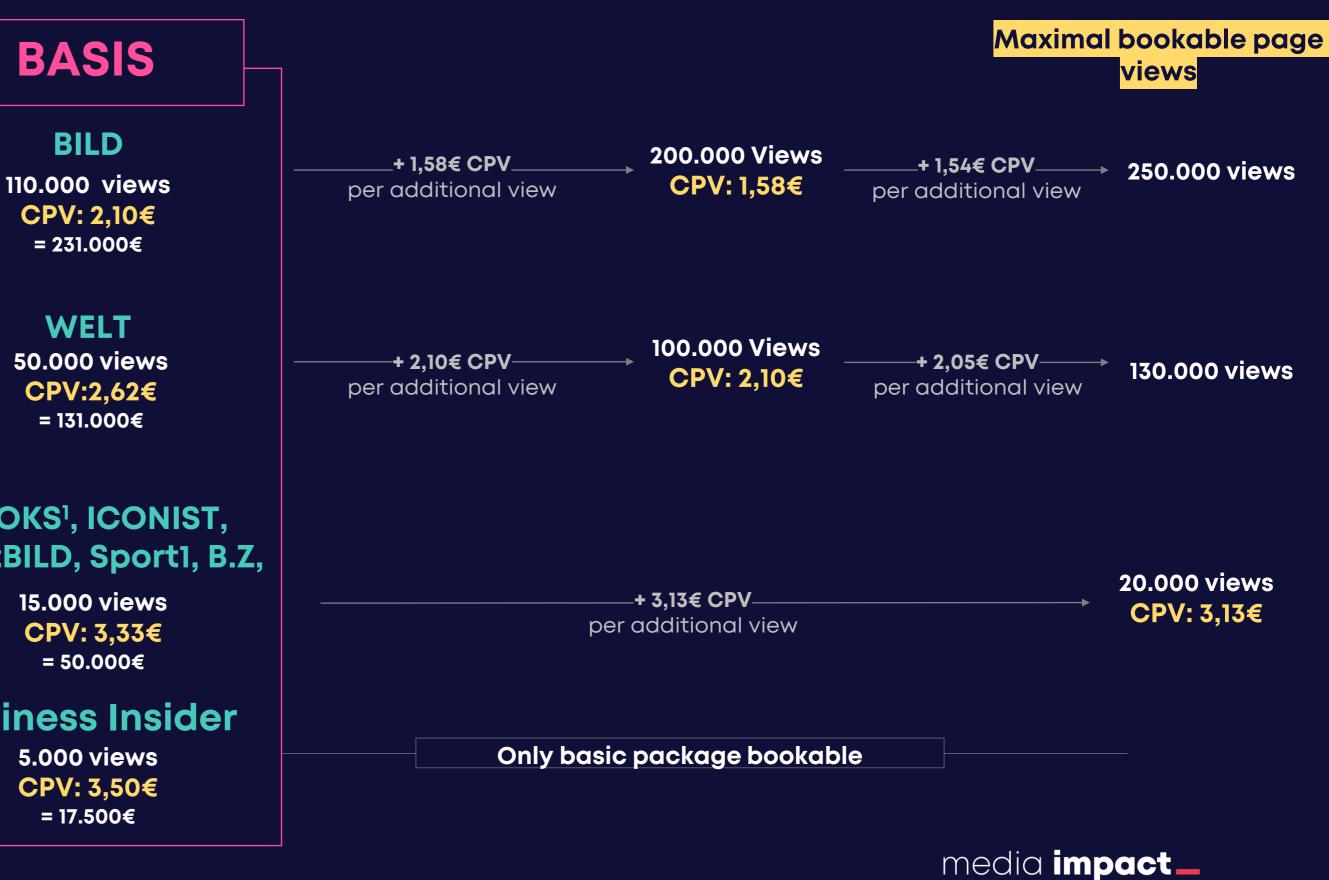


SportBILD: up to 15,000 page views 3,500,- \in ; up to 20,000 views 4,000,- \in ; 20,000 views 4,500,- \in Business Insider: 3,500,- \in (neither discounts, nor agency commission can be granted on such costs) I There might be additional costs for the respective add-ons, you can find more information on slide 21.

^{2.} Cost per view discountable (based on the size of the booking and the respective media brand). Overall maximum bookable volume = BILD: 250,000 views | WELT: 130,000 views I ICONIST, Books, SportBILD & Sport1, BZ: 20,000 views. No extra views bookable on Business Insider.

SCALABLE PAGE VIEWS GET EVEN MORE POWER FOR YOUR **STORY WITH ADDITIONAL REACH**

40.000 views	+ 2,10€ CPV	→
CPV: 2,63€	per additional view	
30.000 views		
CPV: 3,15€	+ 2,62€ CPV per additional view	
5.000 views		
CPV: 3,50€	+ 3,33€ CPV per additional view	→
	Only basic package bookable]



OUR PARTICULAR GRAPHIC HIGHLIGHTS LET YOUR USERS INTERACT

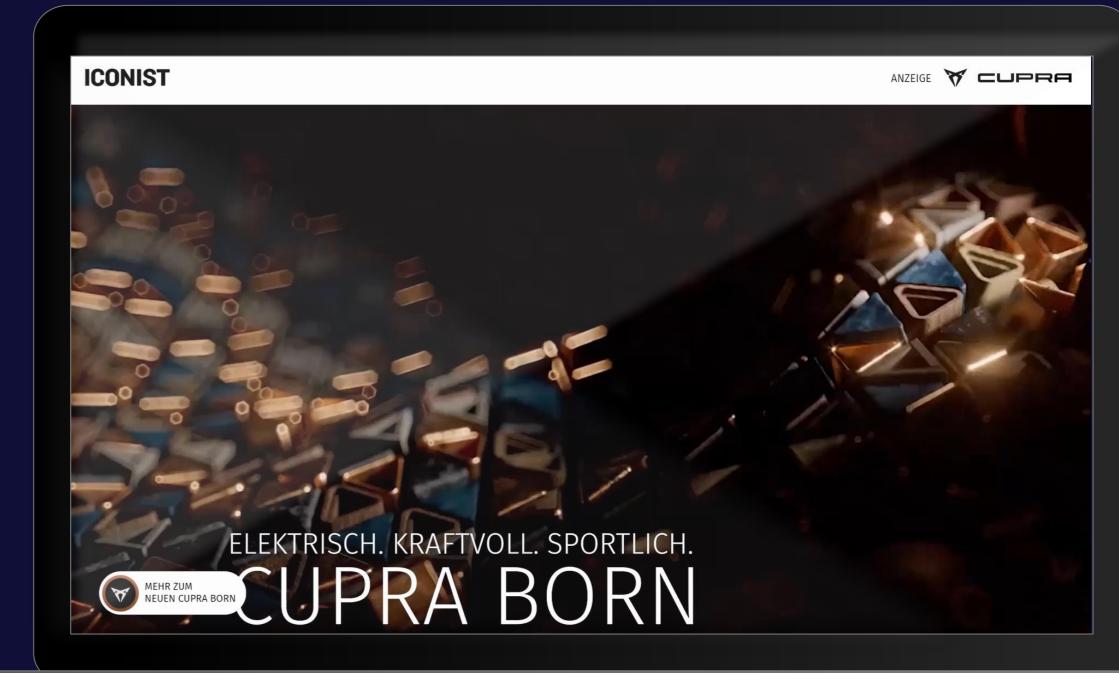
Give an especially exciting packaging that raises the awareness to your message!

The particularity of the interactive story is the overall impression with numerous picture and video elements, with which the user is able to dive into the story!

Because: users love interactions – that's why we integrate several different elements into the story, which trigger interaction – from classic videos, a world of images to slide shows.

By that a high engagement and a raised recognition are guaranteed – because **your** interactive story won't be forgotten by the users!





Example case: <u>Cupra</u>



OUR PARTICULAR GRAPHIC HIGHLIGHTS LET THE USERS DIVE INTO A VIRTUAL WORLD

You want to narrate a topic in an **innovative manner** and with storytelling based on **modern technology** that **takes the** users on a journey visually? We have just the suitable product for you!

The integration is within the Brand or Product Story, via click the user is guided in the immersive world. There are no limits to the opportunities: e.g. 360° portals or virtual rooms.

Thanks to the strong involvement and the emotional address by the live experiences the story sticks to the users' recognition!

From 360° to virtual rooms

1 ZUR STARTSEITE Wand aus Eiche – das ging gar nicht", erzäh Foto: OBI

> Die KüchenPlaner von OBI C zauberten aus der altbackenen Kochstelle eine freundliche, moderne Küche. Heller Holzboden, weiße Fronten, ganz viel Licht und – besonders wichtig ein offener Grundriss mit Kücheninsel und Durchbruch zum Wohnzimmer: Hier werden jetzt mit Freuden und Familie mehrgängige Gerichte gezaubert und wird Genuss zelebriert.

> Eine wirklich gelungene Verwandlung! Um das Küchenprojekt noch besser kennenzulernen, klicken Sie einfach auf die Grafik und erkunden mit der Maus jeden Winkel des Projekts -Vollbild-Modus nicht vergessen! Sie sind mit dem Smartphone hier? Wenn Sie Ihr Gerät quer halten, haben Sie noch mehr Spaß am 360-Grad-Erlebnis!



Küche – neu angerichtet

★ Eine Küche will gut geplant sein: Die KüchenPlaner von OBI helfen dabei, Ihre Wünsche wahr werder zu lassen – in ausgewählten Märkten gibt es sogar Beratungstermine via Video! Wertvolle Tipps gibt's auch in der heyOBI App.

★ Um einer Küche einen neuen Look zu geben, reicht es oft schon, alte Knäufe oder Griffe auszulauschen Noch stärker wird die Veränderung, wenn man sich für neue Fronten entscheidel – z B passgenau aus günstigen OSB- oder Holzplatten gearbeitet und passend zum neuen Farbkonzept gestrichen

★ Die Mischung aus funktionalen Stücken und persönlichen Gegenständen macht eine Küche erst. gemütlich - tolle Kochbücher im Regal, Küchenkräuter auf der Fensterbank oder ein Reklameschild von Flohmarkt sorgen für eine persönliche Note.

★ Die richtige Beleuchtung wirkt Wunder: Eine Extra-Lampe über der Arbeitsfläche sorgt nicht nur für

Example case: <u>OBI</u>



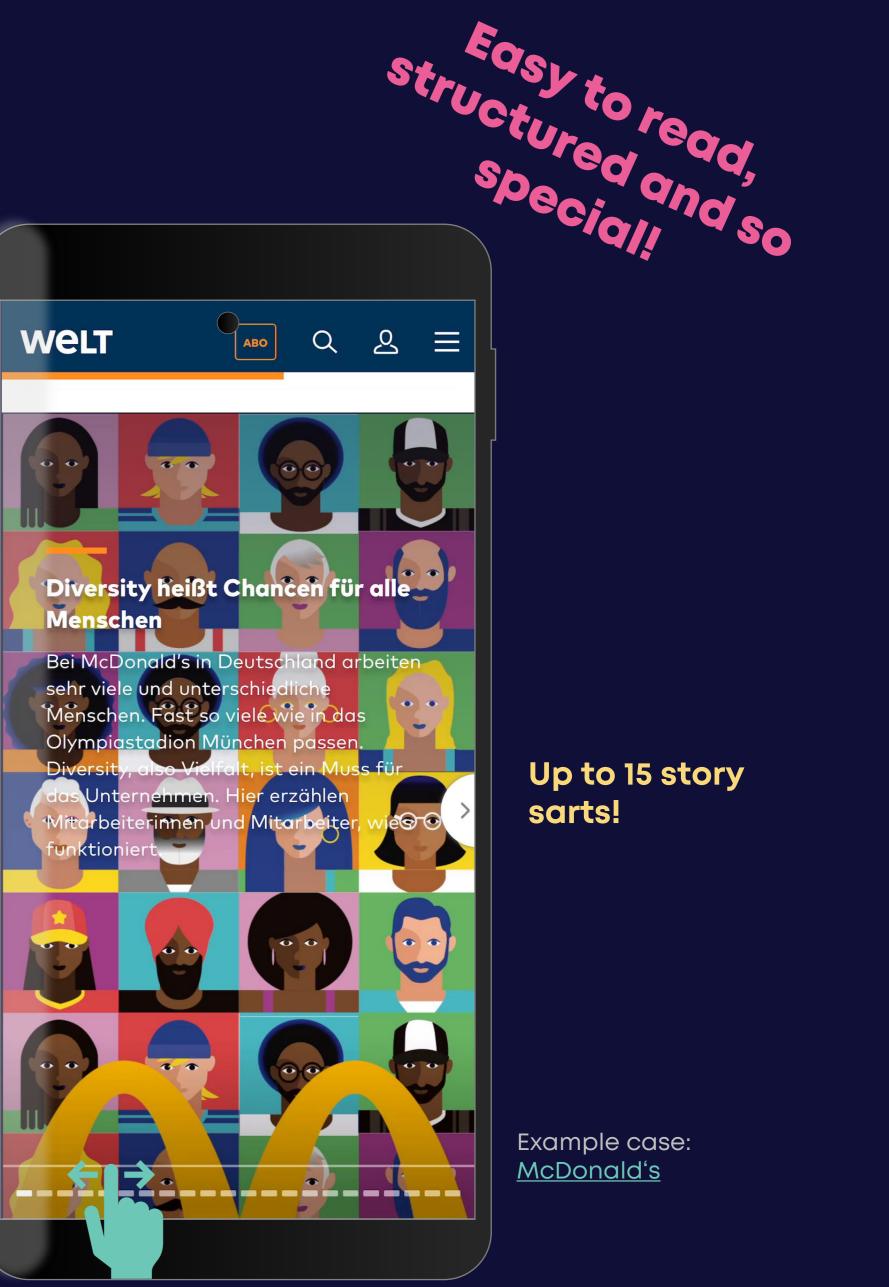
OUR PARTICULAR GRAPHIC HIGHLIGHTS **AN INNOVATIVE AND** ILLUSTRATIVE EXPERIENCE TO YOUR READERS

THE SWIPE STORY OFFERS A NEW READING EXPERIENCE TO THE USERS ON WELT.DE.

With this style of storytelling, which is oriented on the most recent mobile forms of presentation, the messages for your potential customers can be put in a new perspective.

Effective, structured, on point and easy to read – a form of reading, which readers know from Instagram and co. in the high-quality environment of WELT!

Exclusive @WELT



Up to 15 story sarts!

Example case: McDonald's



YOUR BRAND STORY WITH INTEGRATED VIDEOS THREE, TWO, ONE AAAND ACTION!

Your story in the Video Brand Story format!

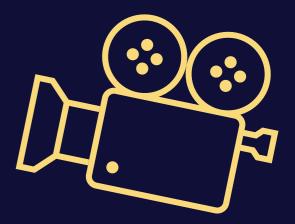
With the integration of videos in your Brand Story you reach your target audience effectively and emotionally. The result is that your message stays in the head of the readers!

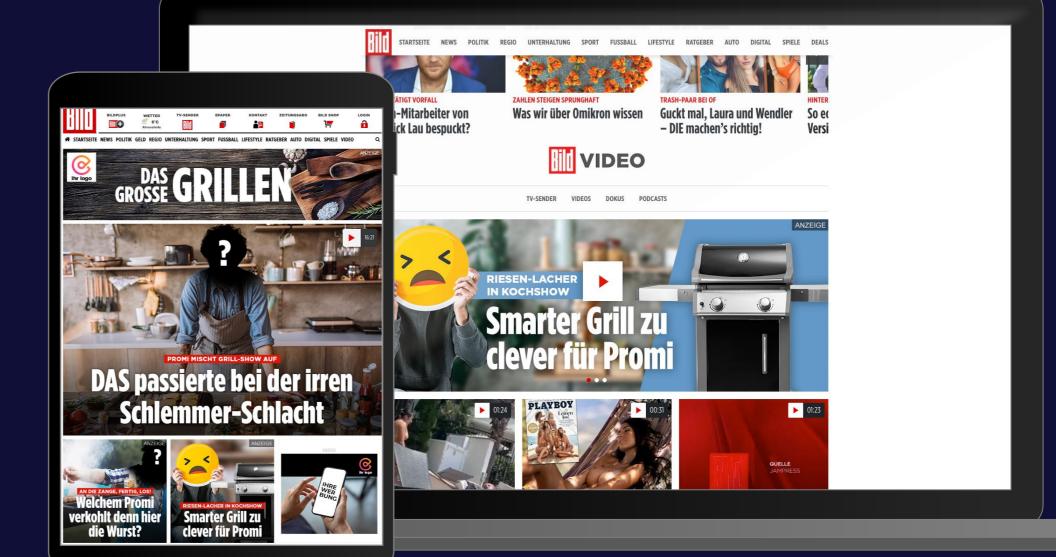
Good to know: When you book 3 or more Video Brand Storys you are able to additionally book our exclusive video teasering package which includes prominent video placements, amongst others on the BILD-Home, which directly link to your videos!

Extra video teasering package:

50,000 guaranteed video views

Package price: 120,000,- €1





Beispielvisualisierung

NATIVE + PERFORMANCE = WIN!FOR THE PERFORMANCE **BOOST FOR YOUR STORY** ACTIVATION

JUST CLICKS



The easiest way for simple clicks!

Your advertisements are displayed via the whole MI_portfolio and we give you a click guarantee!

You can chose between:

- Native clicks: picture + text teaser, which automatically adapt to the website they are displayed on
- **Display clicks**: classic advertisements

ADD-ON

Activation and interaction with your campaign!

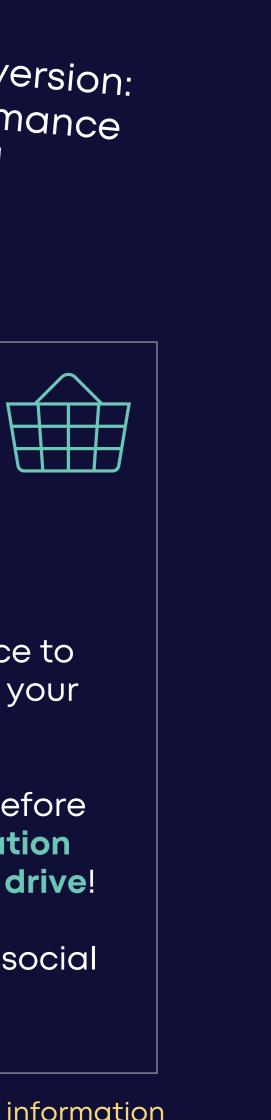
Additionally to your branding campaign we offer you the suitable performance advertisements within the Media Impact portfolio or via social media ads with your sendership, so that you reach your target KPI for sure!

Clicks, engagements or views - you can chose!



Whether traffic, lead or conversion: we have just the right perfomance add-on for every goal!

LEAD **ADD-ON**



We generate measurable leads!

Additionally to your branding campaign we give you the chance to book a lead generation to reach your target KPI!

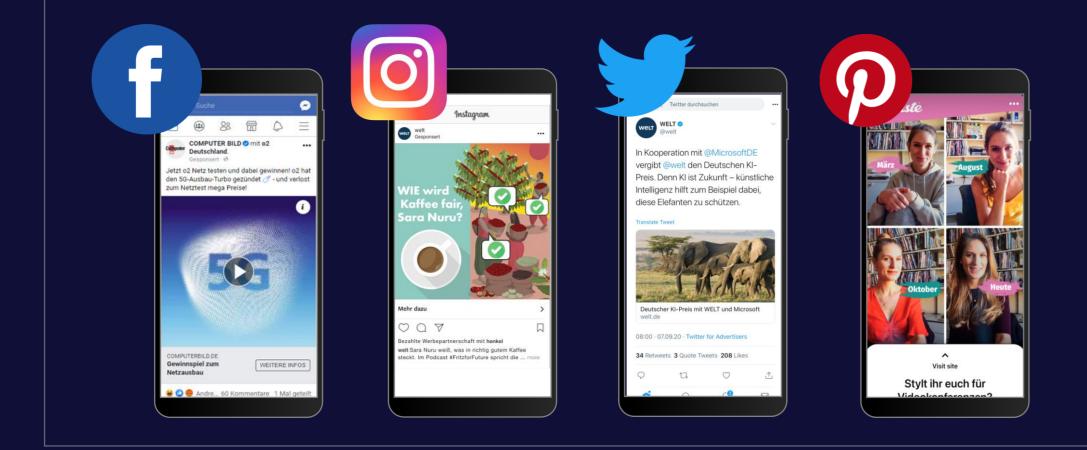
Potential leads can be defined before the campaign, such as a registration for a classic newsletter or a test drive! The ads are displayed with your sendership via display, native or social media ads!





SOCIAL MEDIA POSTS AS AN ADDITION TO YOUR STORY JUST THE RIGHT FORMATS FOR THE YOUNG AUDIENCE Sponsored posts Vertical story

We combine your product with our strong media brands! Profit from the notoriety of our media brands as the sender of your posts or stories. Additionally we tag your social media account via a "handshake" or a link.





With **fullscreen vertical videos** or photos your story is displayed via the popular social media platforms **Snapchat** and **Instagram** to a young target audience.

Available as a **booster** for your Brand or Product Story or **stand alone**







Vertical story on Instagram & Snapchat Link to your story or your landing page

<u>
tap for more information
</u>







INDIVIDUALLY BOOK YOUR SUITABLE ADD-ONS **OVERVIEW OF ALL OUR** ADD-ONS

Our add-ans		Additional costs ¹	Brand Story	Product Story	Advertorial
	Immersive	Individual costs that depend on the project			_
	Interactive	plus 4,000,- € creation costs			-
	Swipe	No surcharge			-
Data	Targeting options	From 10,- € CPM up (please refer to our data ratecard)			
Performance Activation a	Just clicks	15,000,- € n2 + creation costs: 1,000,- € native 4,000,- € display)			
	Activation add-on	from 15,000,- € n2 up + creation costs: 1,000,- € native 4,000,- € display)			-
	Lead add-on	from 20,000,- € n2 ∪p + creation costs: 1,000,- € native, 3,000,- € social 4,000,- € display)			_
Social Media	Sponsored posts	Depends on platform and product → Please refer to our social media factsheet			
	Vertical story	booster: 40,000,- € stand alone 80,000,- € + creation costs Booster: 5,000,- € Stand alone 8,000,- €			_

2 Graphic add-ons are not useful for all contents, prior check and verification by the Axel Springer Brand Studios



WE ARE LOOKING FORWARD TO AN EXCHANGE WITH YOU!

DIGITAL SALES

GENERAL DIRECTOR DIGITAL SALES BENEDIKT FAERBER

Media Impact GmbH & Co.KG Zimmerstraße 50 10888 Berlin Tel.: +49 (0) 151 64 17 30 34 benedikt.faerber@axelspringer.com

DIRECTOR DIGITAL SALES WEST SVEN HEINTGES

Media Impact GmbH & Co.KG Schwanenmarkt 21 40213 Düsseldorf Tel.: +49 (0) 151 58451106 sven.heintges@axelspringer.com

DIRECTOR DIGITAL SALES MITTE/SÜDWEST PHILIPP MATSCHOSS

Media Impact GmbH & Co.KG Gerbermühlstraße 9 60594 Frankfurt/Main Tel.: +49 (0) 151 44619898 philipp.matschoss@axelspringer.com **DIRECTOR DIGITAL SALES** SÜD & SPORT DANIEL MAUBACH

Media Impact GmbH & Co.KG Theresienhöhe 26 80339 München Tel.: +49 (0) 151 12446577 daniel.maubach@axelspringer.com

DIRECTOR DIGITAL SALES $\left(O \right)$ NORD/OST EMILY MIERENDORFF

> Media Impact GmbH & Co.KG Zimmerstraße 50 10888 Berlin Tel.: +49 (0) 151 44047127 emily.mierendorff@axelspringer.com

DIRECTOR PROGRAMMATIC BUSINESS ALEXANDER WIEGHARD

O

Media Impact GmbH & Co.KG Zimmerstraße 50 10888 Berlin Tel.: +49 (0) 160 90455837 alexander.wieghard@axelspringer.com

CROSSMEDIA SALES

Media Impact GmbH & Co.KG Zimmerstraße 50 10888 Berlin Tel.: +49 (0) 151 2913 8888 matthias.schoenwandt@axelspringer.com



MOBILITY

Media Impact GmbH & Co.KG Schwanenmarkt 21 40213 Düsseldorf Tel.: +49 (0) 151 161 570 04 christoph.schulze@axelspringer.com

Media Impact GmbH & Co.KG Theresienhöhe 26 80339 München Tel.: +49 (0) 151 161 570 08 knut.mueller@axelspringer.com

Media Impact GmbH & Co.KG Schwanenmarkt 21 40213 Düsseldorf Tel.: +49 (0) 160 987 724 94 marcus.brendel@axelspringer.com

GENERAL DIRECTOR CROSSMEDIA SALES MATTHIAS SCHÖNWANDT

DIRECTOR AUTOMOTIVE & CHRISTOPH SCHULZE

DIRECTOR CONSUMER GOODS KNUT G. MÜLLER

DIRECTOR FINANCE. **TOURISM & SERVICES** MARCUS BRENDEL



Media Impact GmbH & Co.KG Münchener Straße 101/09 85737 Ismaning Tel.: +49 (0) 172 775 91 27 elmar.tentesch@axelspringer.com

HEAD OF LUXURY & LIFESTYLE CHRISTINE MALECKI

Media Impact GmbH & Co.KG Theresienhöhe 26 80339 München Tel.: +49 (0) 151 440 478 34 christine.malecki@axelspringer.com

DIRECTOR RETAIL **BIRGIT SANTORO**

(0)

 \bigcirc

Media Impact GmbH & Co.KG Zimmerstraße 50 10888 Berlin Tel.: +49 (0) 151 528 500 43 birgit.santoro@axelspringer.com

DIRECTOR TELECOMMUNICATIONS & ELECTRONICS INGO KÖLBL

Media Impact GmbH & Co.KG Gerbermühlstraße 9 60594 Frankfurt/Main Tel.: +49 (0) 151 161 570 05 ingo.koelbl@axelspringer.com

INTERNATIONAL SALES

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BENEDIKT FAERBER

Zimmerstraße 50 10888 Berlin Tel.: +49 (0) 151 64 17 30 34 benedikt.faerber@axelspringer.com

UK/US/FRANCE MIRIAM ZAND

Media Impact GmbH & Co.KG 10 Linen Court 2nd Floor East Road London N1 6AD, United Kingdom

Tel.: +44 (0) 7786 628 669 miriamzand@axelspringer.co.uk

ITALY

LAURA FERRI

Axel Springer Media Italia S.r.l. Via Leopardi No 21 IT-20123 Milan Tel.: +39 (0) 2 43 98 18 65 ferri@axelspringer.it

BENELUX **ANITA RODWELL**

MediaWire International Dwarslaan 51 NL-1261 BB Blaricum Tel.: +31 (0)651 480108 rodwell@mediawire.nl





TRAFFIC PLACEMENTS - how the user gets to your story













BUSINESS INSIDER

FITBOOK

STYLEBOOK

TRAVELBOOK TECHBOOK

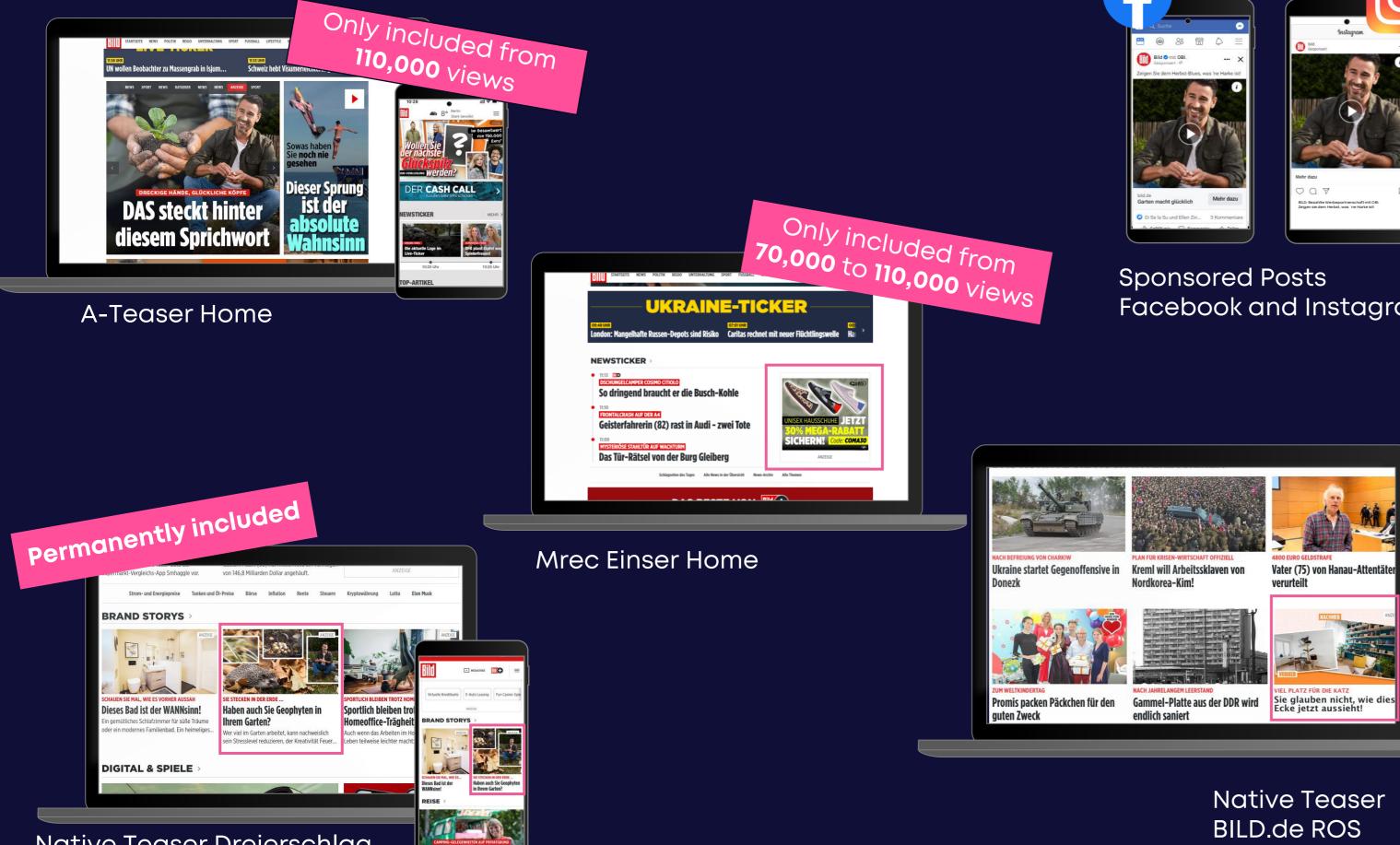
MyHOMEBOOK

EIBOOK SDOM

Bild



BRAND STORY BILD.de

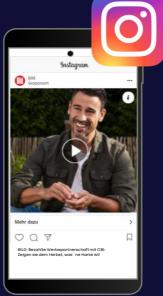


Native Teaser Dreierschlag Home

 \rightarrow If the basic package is scaled down, there is no longer an A-Teaser included!







Facebook and Instagram

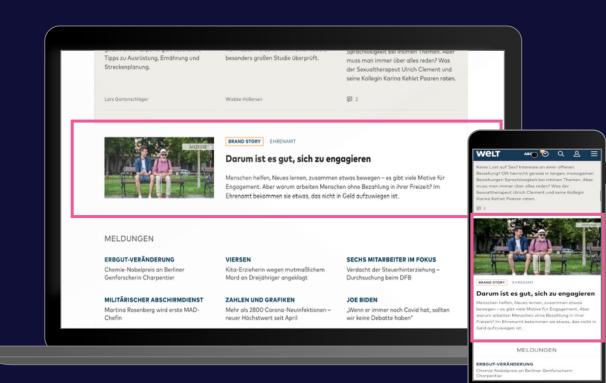


Brand Story on BILD.de





BRAND STORY WELT.de

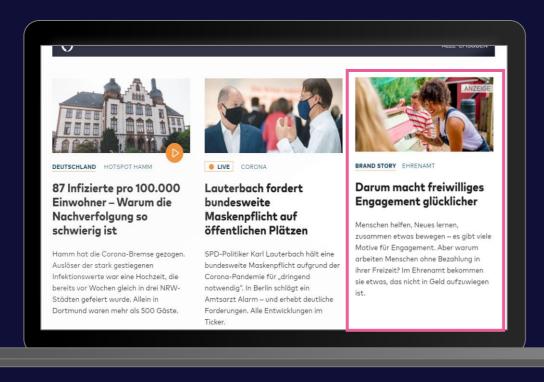


Native Teaser WELT.de ROS



Instagram Gesponse 63%

Sponsored Posts Facebook and Instagram

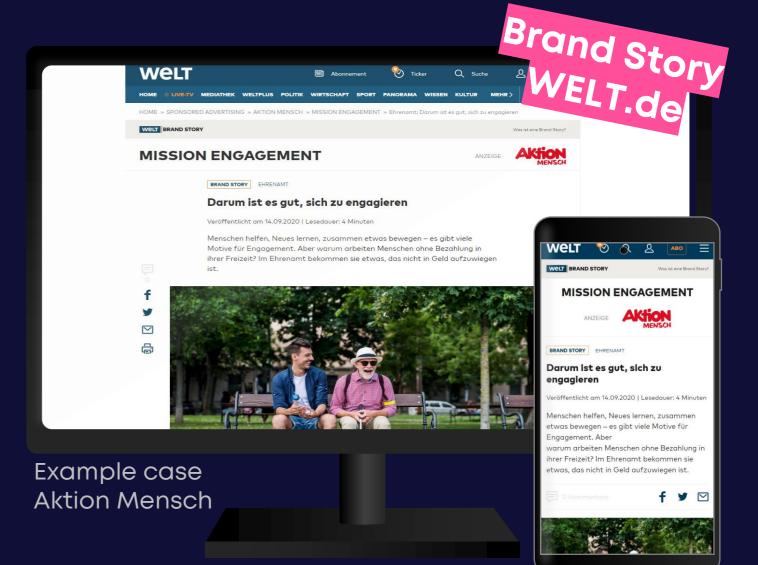


Power Teaser, WELT.de Home







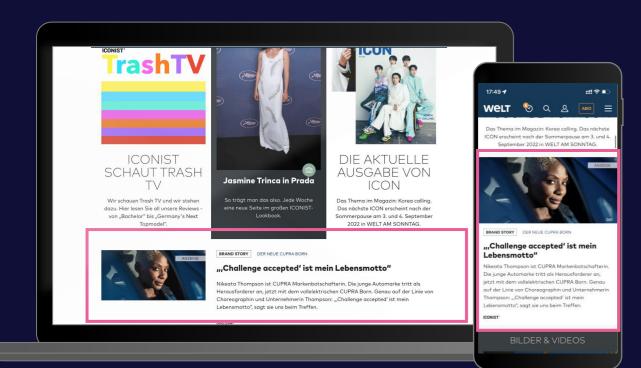


Brand Story on WELT.de



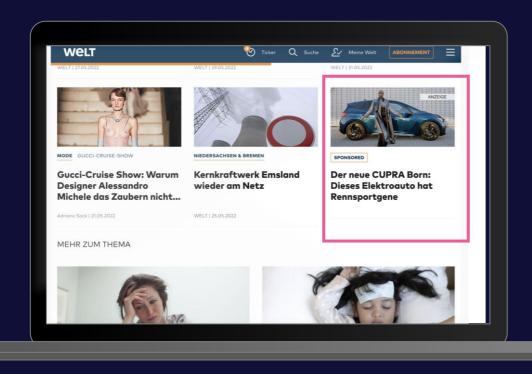


BRAND STORY ICONIST.de

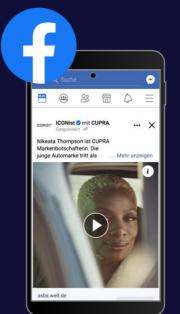


ICONIST Channel

Native Teaser ROS



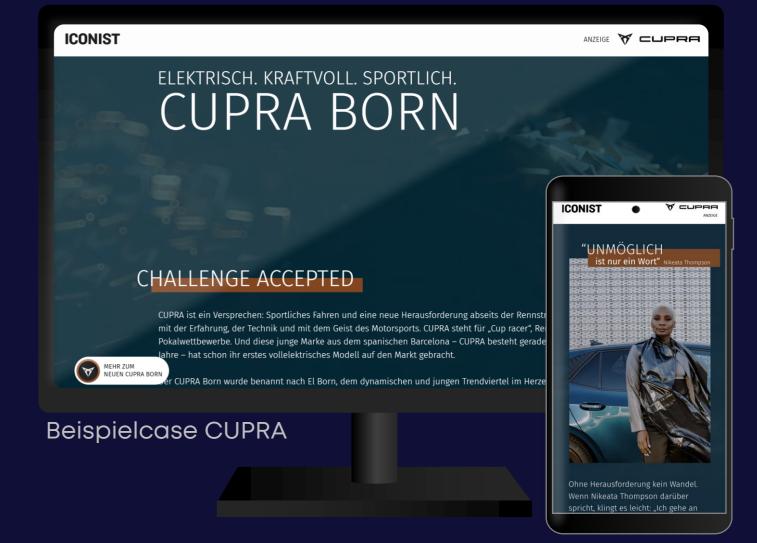






Sponsored Posts Facebook and Instagram

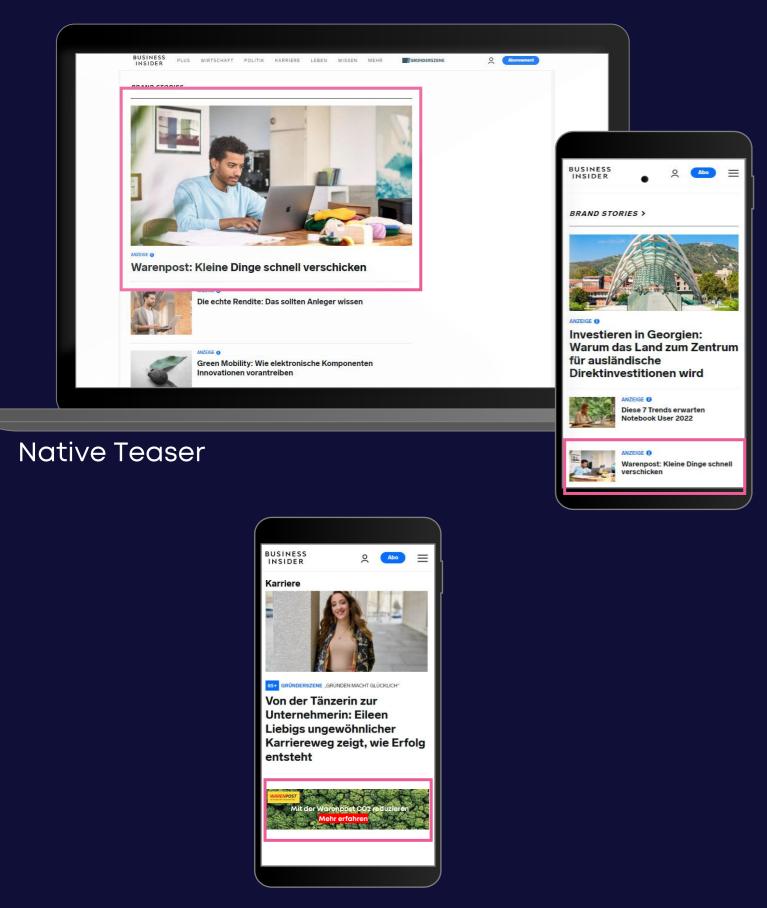




Brand Story on WELT.de (Channel **ICONIST**)



BRAND STORY BUSINESS INSIDER

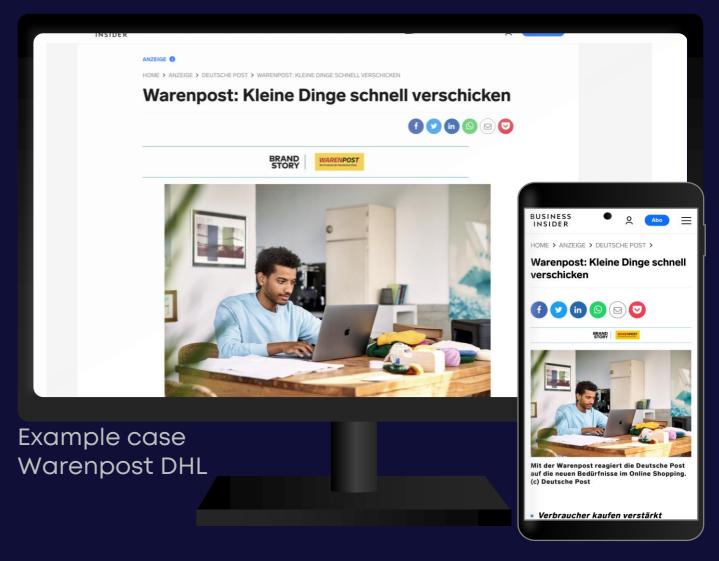


Content Ad 4:1 (mobile)



Mrec (mobile)

BUSINESS INSIDER



Brand Story on Businessinsider.de



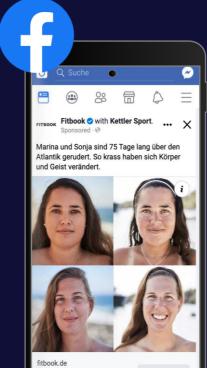




BRAND STORY BOOKS

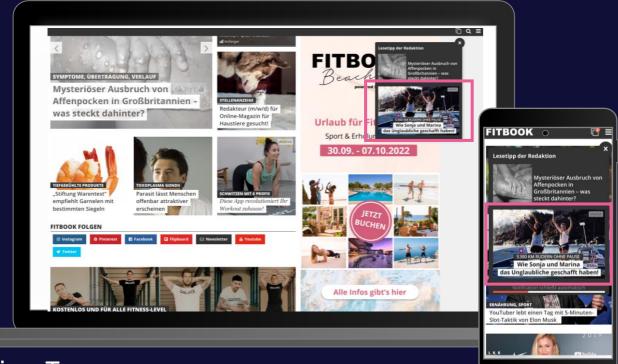


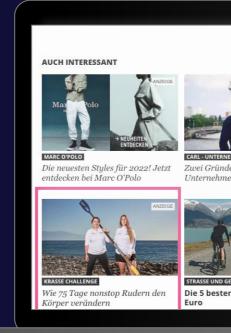
A-Teaser Home





Sponsored Posts Facebook





Mrec multiscreen ROS

Native Teaser







KRASSE CHALLENGE Was man über Motivation lernt, wenn man über den Atlantik rudert



Example case: Kettler

Brand Story on Fitbook.de

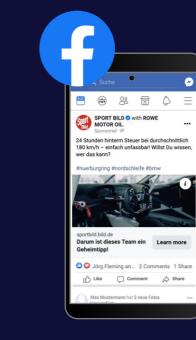




BRAND STORY SPORTBILD.de

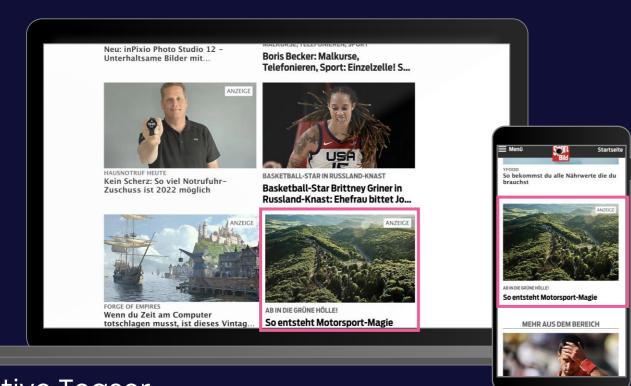








Sponsored Posts Facebook and Instagram

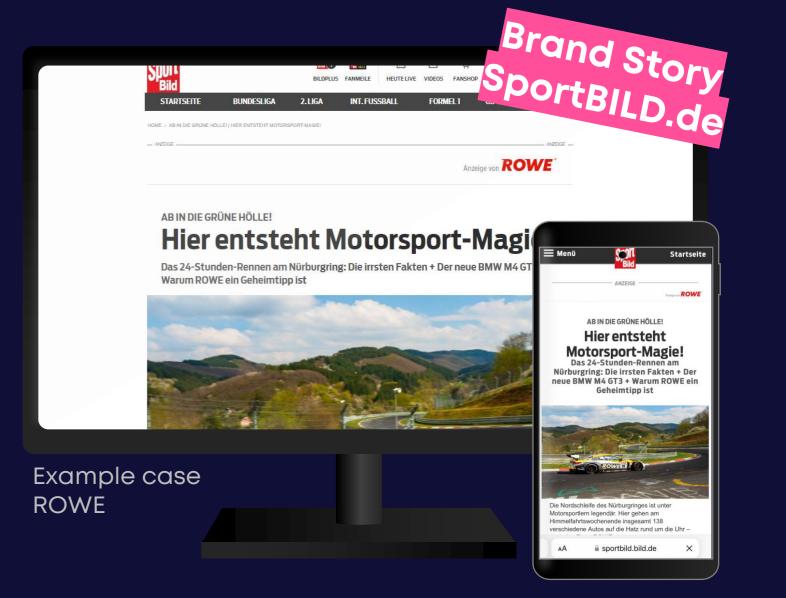


Native Teaser



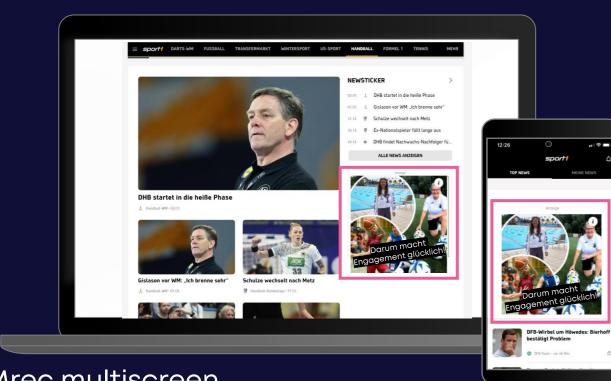






Brand Story on Sportbild.de

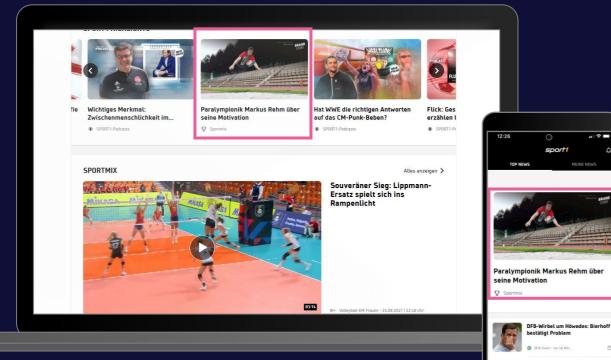
BRAND STORY SPORT1.de





Sponsored Posts Facebook

Mrec multiscreen ROS



Native Teaser mobile and desktop Home and ROS





Darum macht Engagement glücklich! Vereinshelden berichten

Sie geben ihre Zeit, Mühe und ganz viel Herzblut - Deutschlands ehrenamtliche Helden. Ohne sie wäre Vereinsleben, Nachwuchsförderung und Gemeinschaft nicht denkbar. Was treibt sie an und was können wir alle von ihnen lernen?



Example case Procter & Gamble

Brand Story on Sport1.de





chsförderung und Gemeinschaf

nnen wir alle von ihnen lerne

ANZEIGE VON



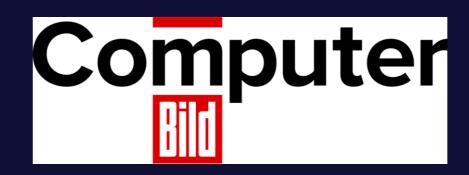








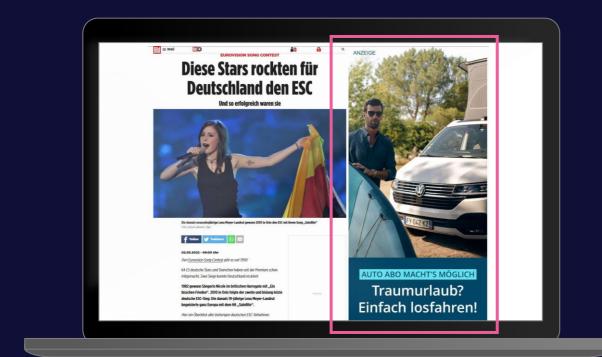




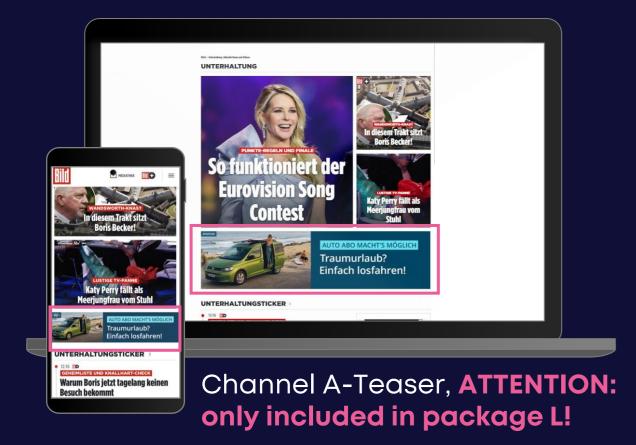




PRODUCT STORY BILD.de



Sitebar desktop







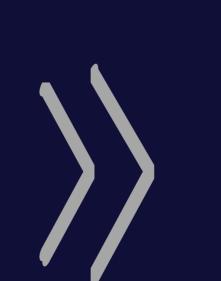
Sponsored Posts Facebook and Instagram

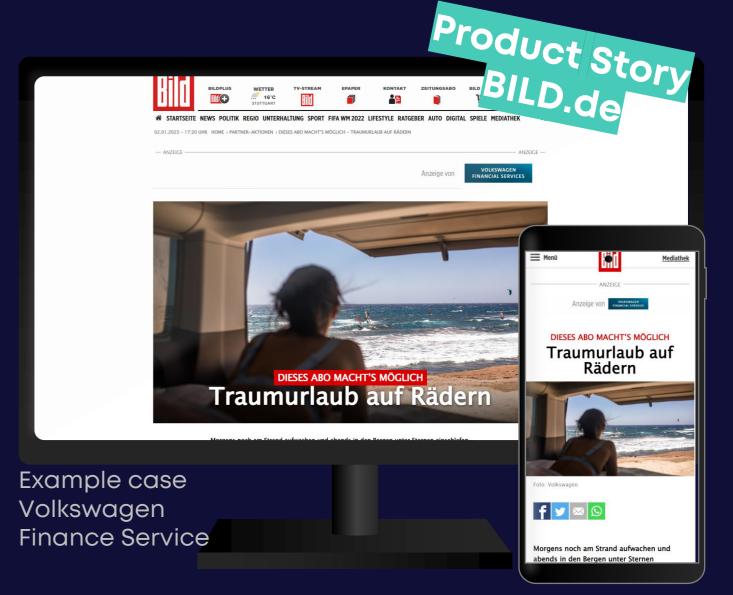


Mrec / Cube Ad mobile Home & ROS





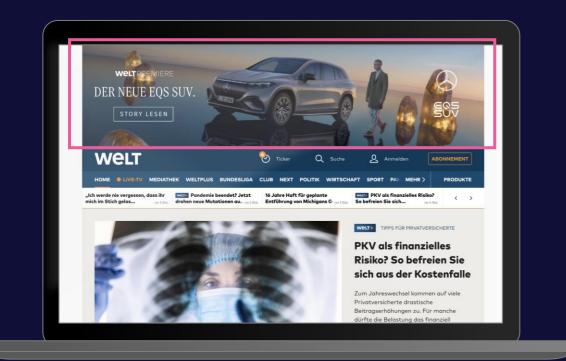




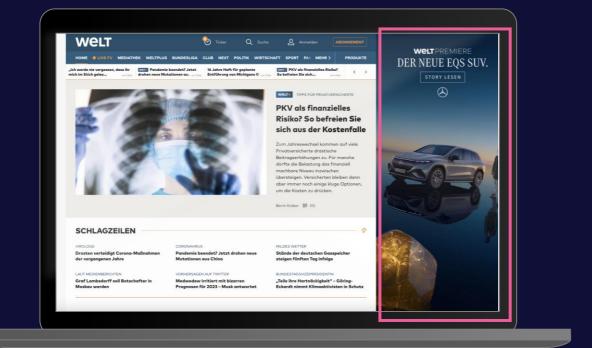
Product Story on BILD.de



PRODUCT STORY WELT.de & ICONIST



Billboard desktop Home



Sitebar desktop ROS





Sponsored Posts Facebook and Instagram







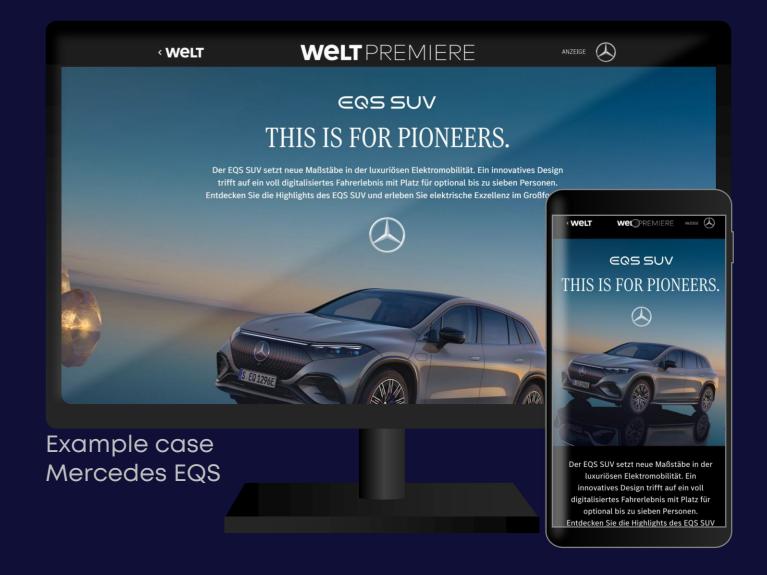








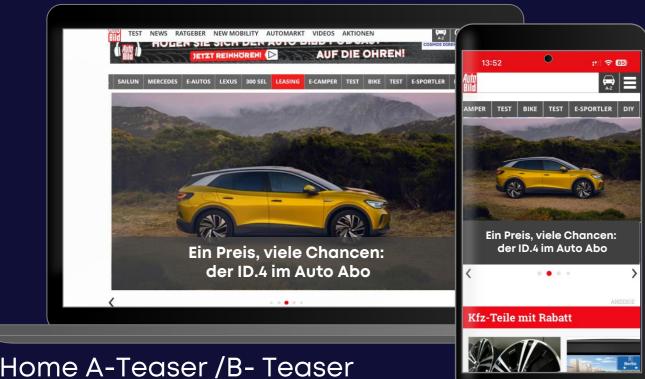
Mrec / Cube Ad mobile Home & ROS



Product Story on WELT.de (in this case as an interactive product story)

PRODUCT STORY

AutoBILD.de

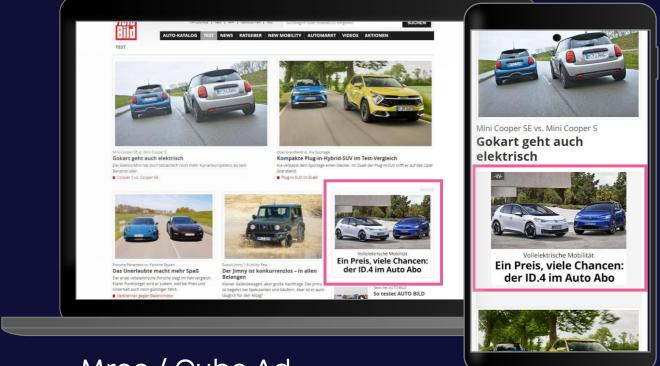


Home A-Teaser /B- Teaser mobile and desktop





Sponsored Posts Facebook and Instagram



Mrec / Cube Ad mobile and desktop Home & ROS

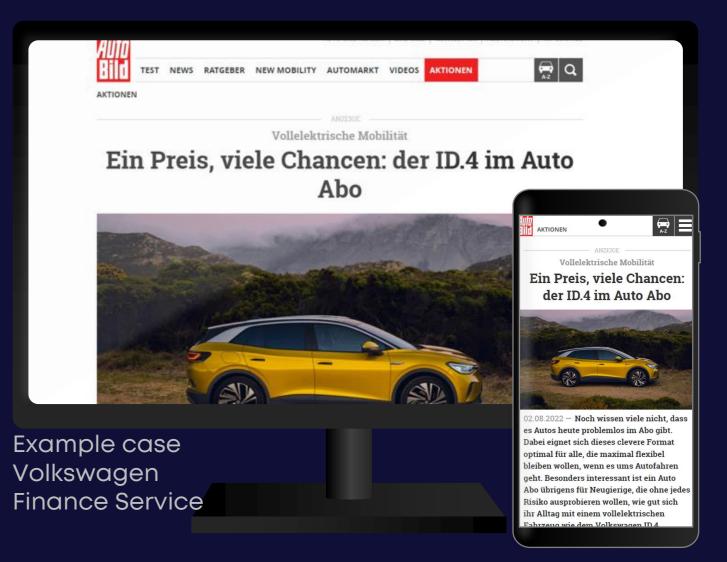


Native Style Ad mobil ROS









Product Story on Autobild.de



PRODUCT STORY ComputerBILD.de

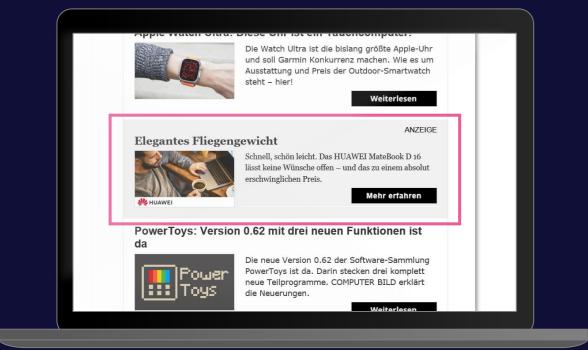


desktop as Billboard





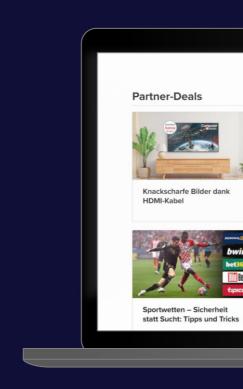
Sponsored Posts Facebook and Instagram



Newsletter Teaser



Mrec / Cube Ad mobile ROS



Partnerdeals

etten – Sicherheit

Huawei MateBook D 16

Online-TV-Recorder: TV

aufnehmen und downloaden

esten und behalter

Bewerben Sie sich

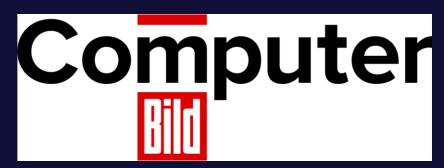
Der Goldene Computer

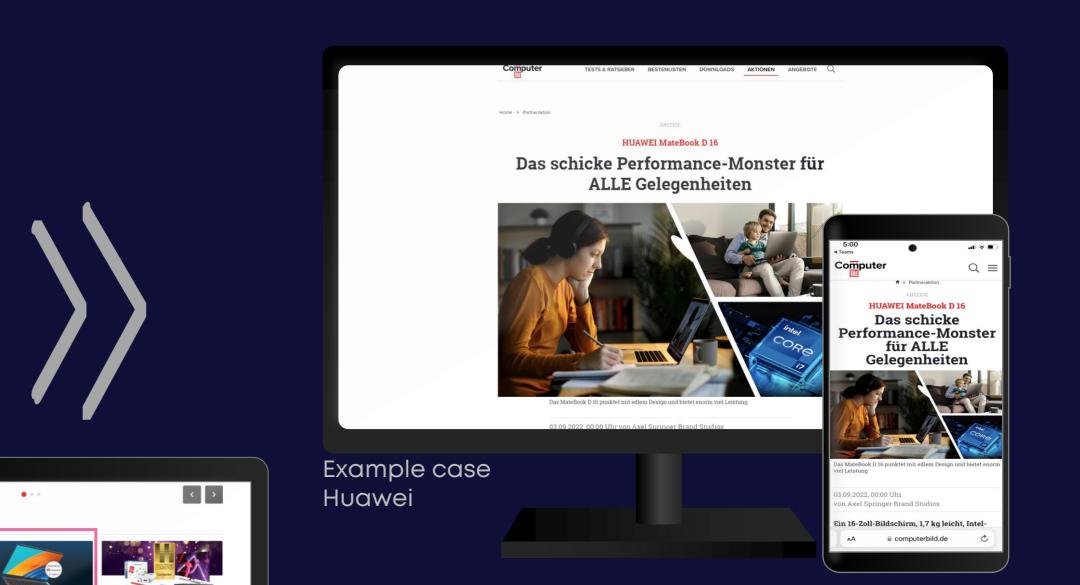
tolle Preise gewinnen

Paypal Checkou

Komplettlösung fü

2022: Jetzt mitmachen und





Product Story on Computerbild.de





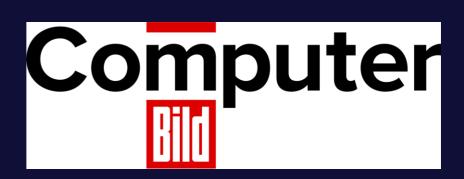




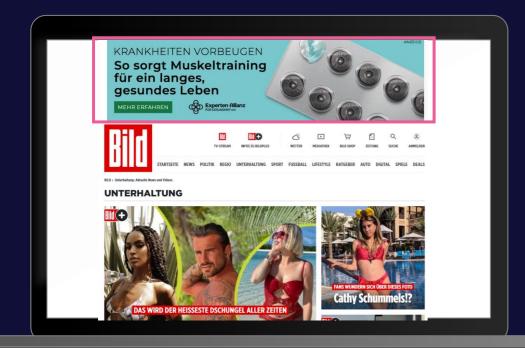








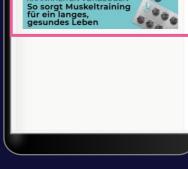
ADVERTORIAL BILD.de



Billboard desktop ROS

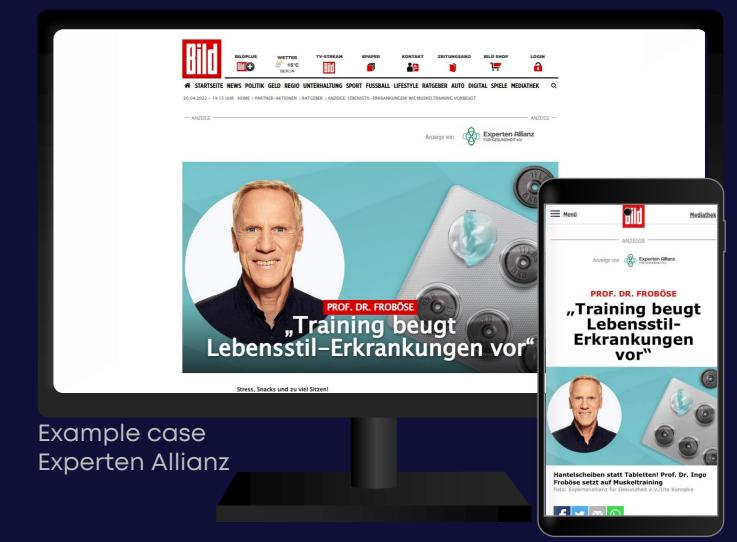






Content Ad 4:1 ROS





Advertorial on BILD.de

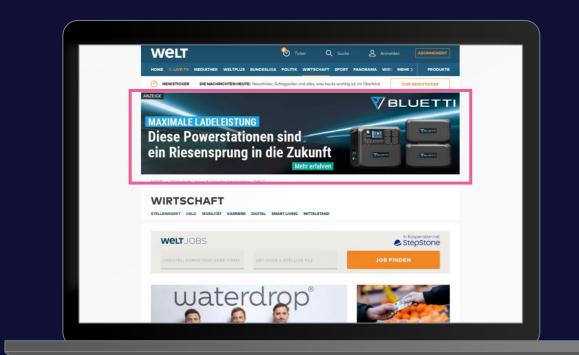








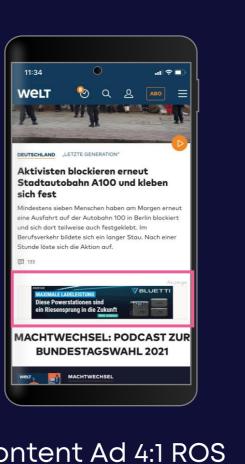
ADVERTORIAL WELT.de



Billboard desktop ROS

WIRTSCHAFT INFE Gute Firma? Schlechte EZB-Chefin Lagarde warnt Bis zu 60% auf Technik-Firma? Jetzt plant Brüsse vor schnellen Zinserhöhungen Produkte sparen! das nächste Nachhaltigkeits-Label Der Technikriese MediaMarkt wirbt aktu EZB-Präsiden 11:36 zum 15.2. sind die gefragtesten Produkte wie die Apple AirPods Pro, das Apple MacBook Vir. Kaffeevollautomaten von Sin Red-hot Inflation und Aktie Red-hot Inflation und Anfängerfehler der Generation in die Zukunft Mrec multiscreen ROS DAX DOWJONES





Content Ad 4:1 ROS



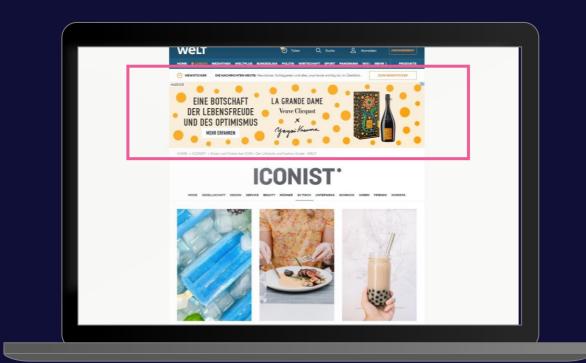




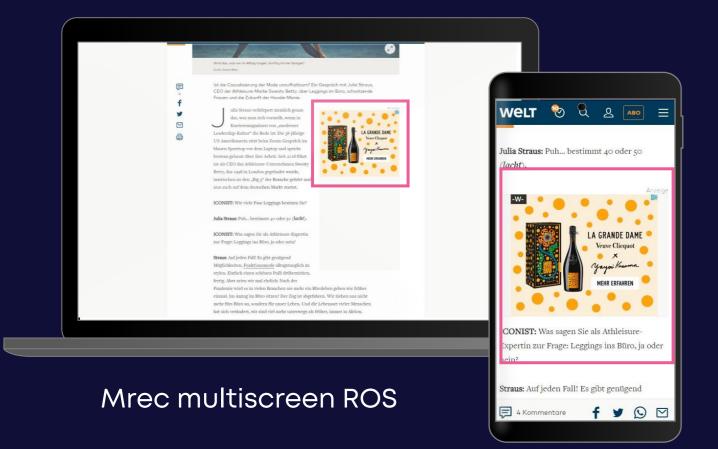
Advertorial on WELT.de

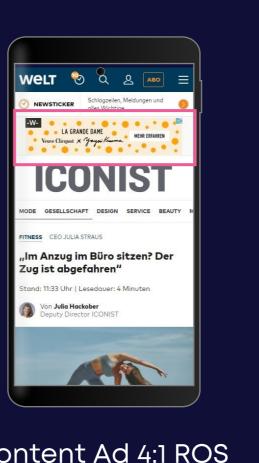


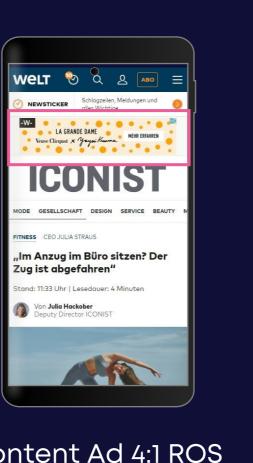
ADVERTORIAL ICONIST



Billboard desktop ROS



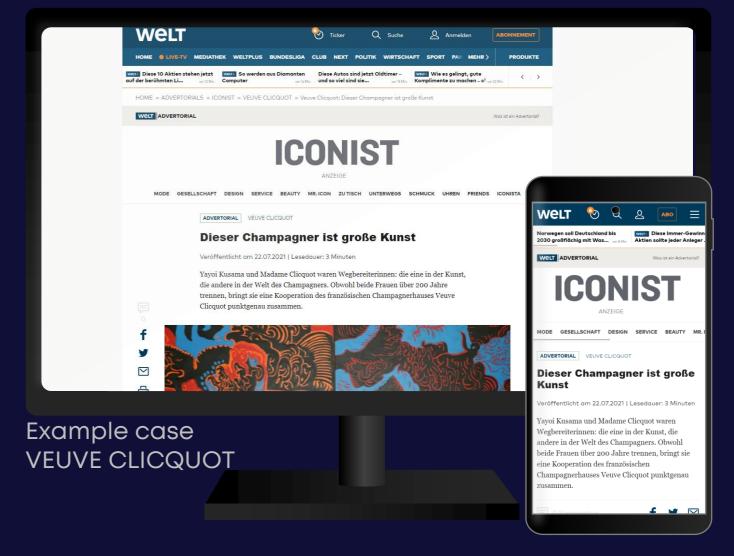




Content Ad 4:1 ROS



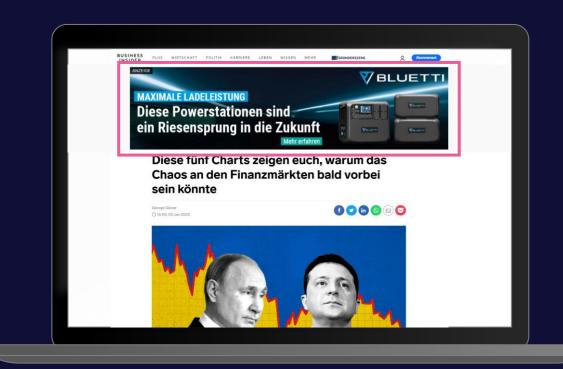




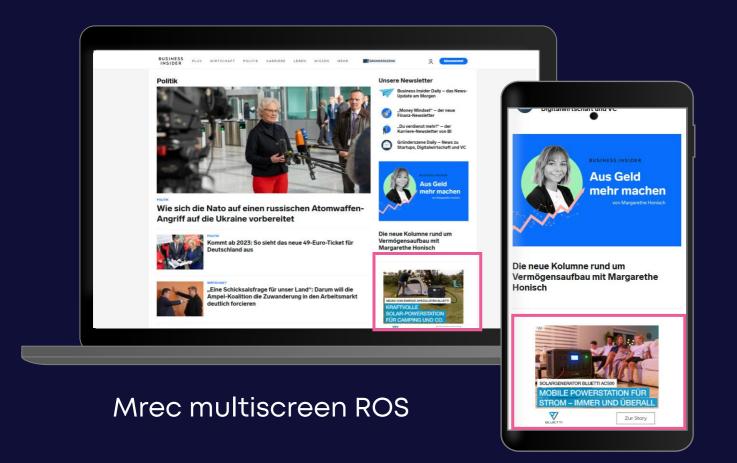
Advertorial on ICONIST.de

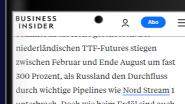


ADVERTORIAL **BUSINESS INSIDER**



Billboard desktop ROS



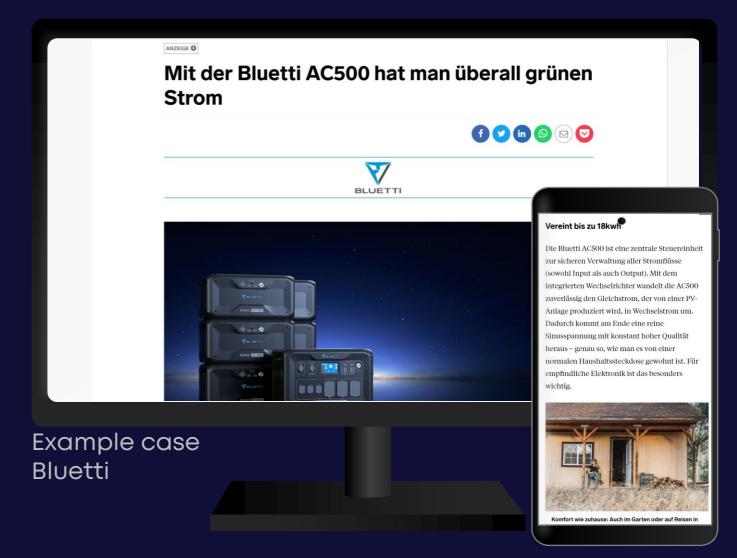


rbrach. Doch wie beim Erdöl sind auch e Benchmark-Erdgaspreise in der zweiten eshälfte auf unter 100 Euro pro wattstunde zurückgegangen. Das leutet, dass sie nur noch etwa zehn Pro er dem Niveau vor der Invasion liegen.

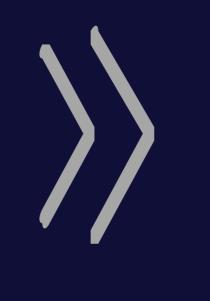


Content Ad 4:1 ROS

BUSINESS INSIDER









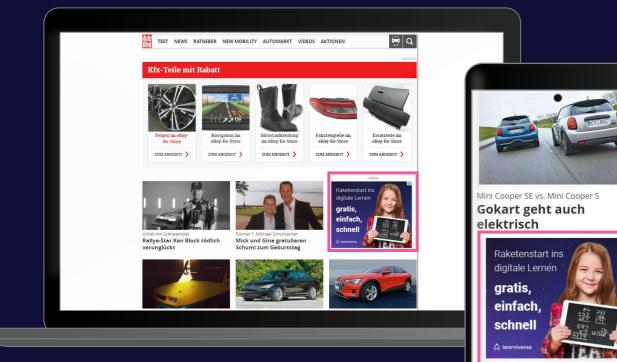


ADVERTORIAL

AutoBILD.de



Billboard desktop ROS



Mrec multiscreen ROS



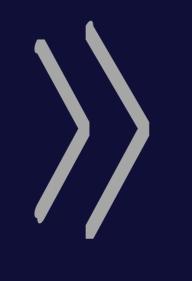


Content Ad 4:1 ROS





Advertorial on Autobild.de





ADVERTORIAL

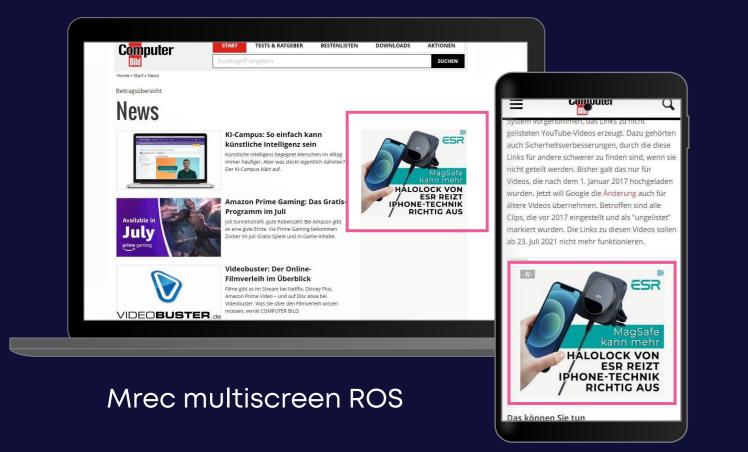
ComputerBILD.de

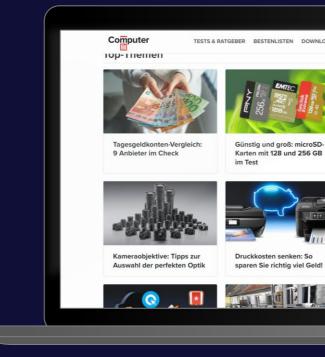




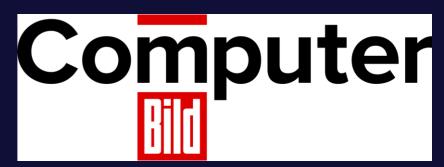


Content Ad 4:1 ROS





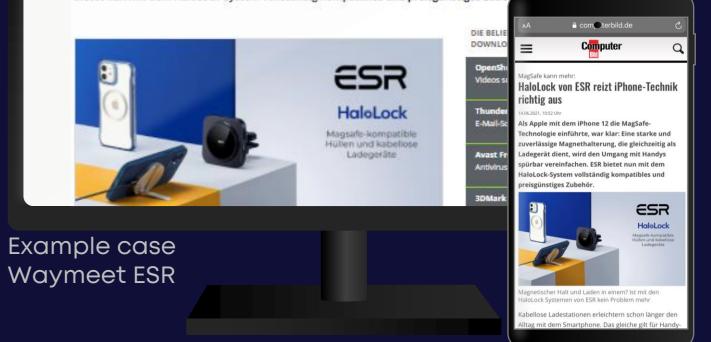
Partner Special Teaser



MagSafe kann mehr:

HaloLock von ESR reizt iPhone-Technik richtig aus

Als Apple mit dem iPhone 12 die MagSafe-Technologie einführte, war klar: Eine starke und zuverlässige Magnethalterung, die gleichzeitig als Ladegerät dient, wird den Umgang mit Handys spürbar vereinfachen. ESR bietet nun mit dem HaloLock-System vollständig kompatibles und preisgünstiges Zube



Advertorial on ComputerBILD.de

AKTIONEN ANGEBOTE CLUB

Partner-Specials

WLAN-Lösung für KMUs

o gut ist Cisco Meraki G

ern-Duo für Deutschlan

HP OMEN 30L Desktor

nde für den Lapto

Der HP OMEN 15 Laptop

ck up your Phone

ming-Mäuse von Raze

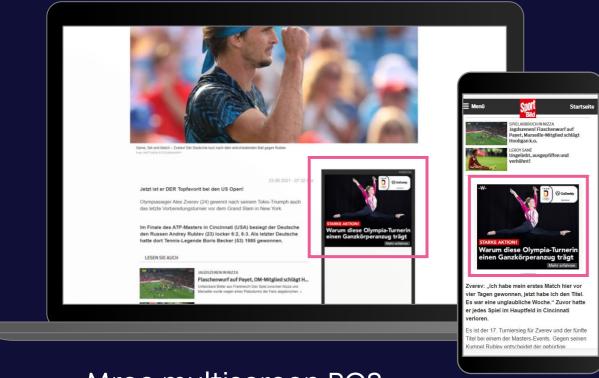
lfotografie im Wande



ADVERTORIAL SportBILD.de



Billboard desktop ROS

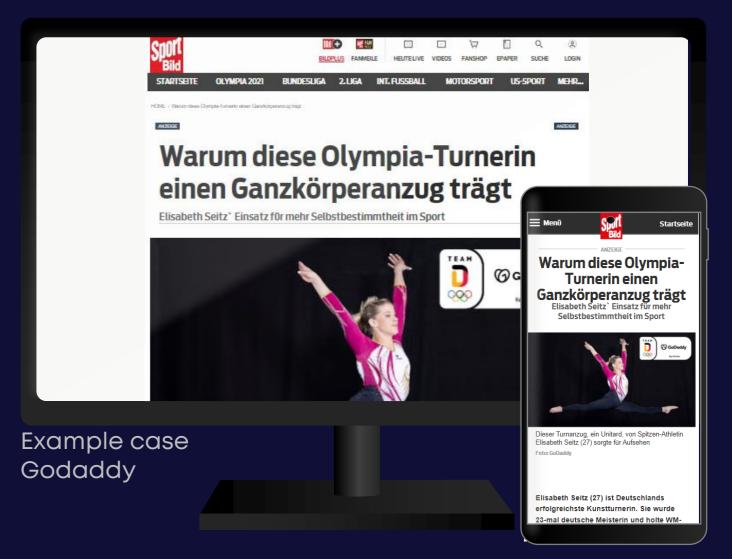


Mrec multiscreen ROS



Content Ad 4:1 ROS





Advertorial on SportBILD.de